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Port of Charleston 2020 prospectus

Item Type	Text
Publisher	South Carolina State Library
Rights	Copyright status undetermined. For more information contact, South Carolina State Library, 1500 Senate Street, Columbia, South Carolina 29201.
Download date	2024-11-09 14:36:35
Link to Item	https://dc.statelibrary.sc.gov/handle/10827/33409

Port of Charleston
2020 Prospectus



**SOUTH
CAROLINA
PORTS**



**The World
Connects
Here**





PORT PRODUCTIVITY

Still the most productive port in North America, the Port of Charleston sets the standard for turning ships & trucks.

- Average truck turn time 60 minutes for two-way move.
- Target berth production 100 moves per hour.
- Working ships at an average 38 moves per crane per hour.
- We're proud of our productivity so we publish our metrics to www.SCSPA.com/keeping-freight-moving every week.

With QuickPick you have access to your import loads immediately after vessel discharge.

Ask us about it.

CONTAINER BUSINESS OVERVIEW

The Port of Charleston continues to be the fastest-growing major port in the United States.

- CY2009 - CY2019 container volume has grown at 7.5% CAGR, far outpacing U.S. growth overall.
- CY2019 Volume totaled 2.44 million TEU, a new record high and 5% above CY2018.
- Inland Port Greer volume continued to be strong totaling 156,487 rail moves in CY2019.
- Inland Port Dillon volume totaled 34,052 rail moves in its first full year of operation.
- Charleston's intermodal rail volume now totals 24% of overall volume.
- Top commodities include auto parts, forest products, tires, furniture and consumer goods.
- 25 Weekly container services to and from 73 foreign ports. For a full list visit www.SCSPA.com.

NON-CONTAINER BUSINESS OVERVIEW

SCPA heavy-lift, traditional breakbulk, and roll-on/roll-off business remains strong.

- 725,828 Tons of non-container cargo and 225,191 vehicles were handled in CY2019.
- Top commodities include power generation equipment, metals, and vehicles.

CARGO BASE EXPANSION

More than \$12 billion has been invested by port-dependent firms in South Carolina recent years. Headlines include:

- **Samsung:** Opened its first North American manufacturing and distribution operation in Newberry, SC.
- **Harbor Freight:** Initiated a major addition to its Dillon, SC distribution center bringing the total facility to 3 million sf.
- **Michelin:** Building a \$270 million, 4 million sf distribution center complex in Spartanburg County.
- **Volvo Car:** First North American manufacturing plant being built near the Port of Charleston, a \$1 billion initial investment.
- **Mercedes-Benz Vans:** \$500 million Sprinter plant expansion.
- **Dollar Tree:** 1.5 million sf import distribution center.

VESSEL PERFORMANCE

Both carriers and BCOs can have confidence in Charleston's ability to work the next generation of containerships calling U.S. East Coast ports. Charleston has a decided advantage in max vessel draft, 24-hour draft, vessel width, and total vessel time in port.

- Current channel: 45-feet MLW (13.7m) and 51-feet (15.5m) on high-tide.
- Max vessel draft 48-feet today (14.6m).
- 6-Foot inbound vessel draft advantage vs. any competing port (1.8m).

CHARLESTON HARBOR DEEPENING

When complete in 2021 Charleston will be the deepest harbor on the U.S. East Coast and able to work fully-loaded New-Panamax ships on all tides.

- Project depth 52-feet MLW (15.8m) in the inner harbor and 54-feet (16.4m) offshore.
- New 24-hour vessel draft 48-feet (14.6m).
- New maximum vessel draft 52-feet (15.8m).
- Project fully-authorized by Congress. Construction began February 2018.

When harbor deepening is complete in 2021 the Port of Charleston will be the deepest port on the U.S. East Coast.



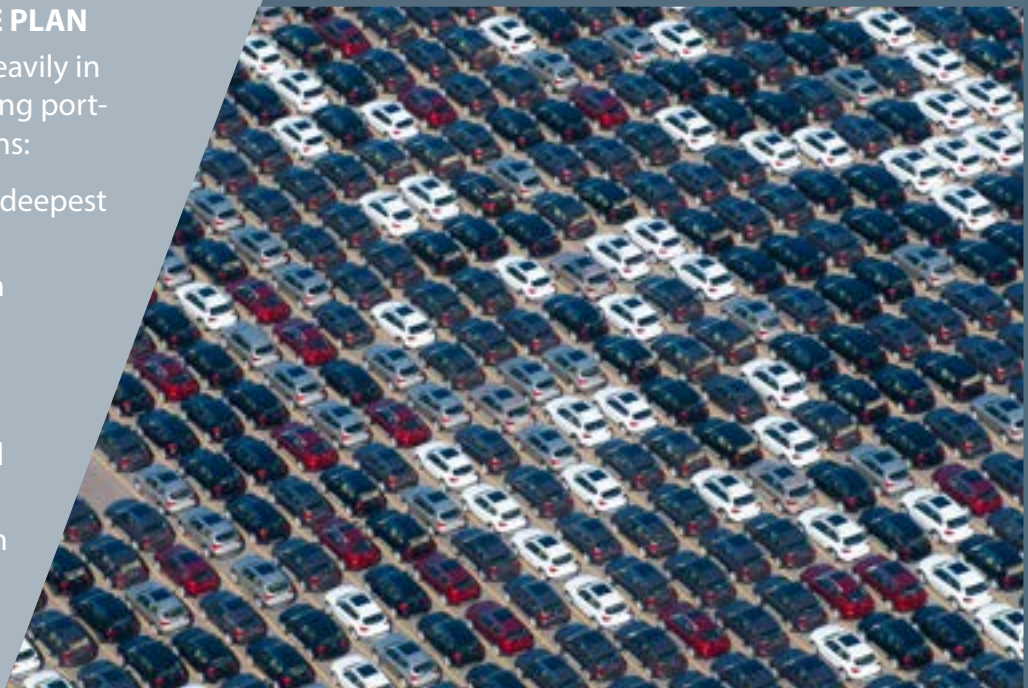
5 Fast-Growing Business Sectors

- Automotive manufacturing.
- Consumer goods distribution.
- Refrigerated/frozen exports.
- Transloading resin & grain.
- Tire manufacturing & distribution.

\$2 BILLION CAPEX & INFRASTRUCTURE PLAN

The State of South Carolina is investing heavily in the supply chain of tomorrow by enhancing port-related infrastructure. Included in the plans:

- \$300 Million to make Charleston the deepest port on the U.S. East Coast in 2021.
- \$900 Million to build the Leatherman Terminal and related projects.
- \$250 Million for a new dual-served intermodal rail facility.
- \$700 Million for existing facilities and enhanced IT solutions.
- Continuing investments in expansion Inland Port Greer and other projects.



Jim Newsome / President & CEO
Paul McClintock / SVP Sales & Marketing

Sales offices in Charleston, Atlanta, Chicago,
New York, Mumbai, Shanghai, Hong Kong, and Seoul.

www.SCSPA.com

HQ Telephone: 843/577-8101