

Meeting the Pharmaceutical Shipping Needs  
in the New Pee Dee Health Region

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South Carolina Department of Health and Environmental Control

Pee Dee Health Region

Certified Public Manager Class of 2014

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## **Meeting the Pharmaceutical Shipping Needs in the Pee Dee Health Region**

### **Background:**

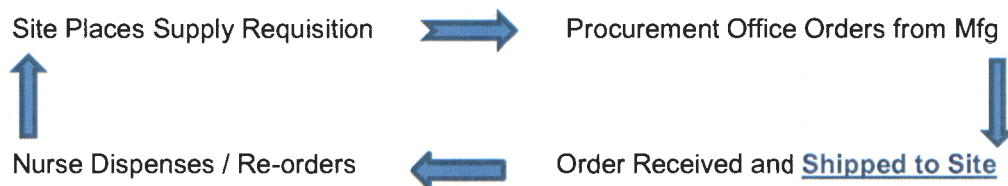
The South Carolina Department of Health and Environmental Control (DHEC), one of the largest agencies in South Carolina State Government with over 3100 employees, was reorganized in 2013. One of the many monumental changes that occurred in the reorganization was the reduction of the agency from eight public health regions to the current four – Pee Dee, Low Country, Upstate, and Midlands. These four regions provide public health services to South Carolina citizens through the many health department clinics located in each county in the State. Each new region now covers about one quarter of the state, presenting considerable challenges in operational coverage of such a vast geographic area.

### **Problem Statement**

As the chief procurement officer for the Pee Dee Health Region, it is my responsibility to ensure that staff in the region has the supplies and services needed to perform their jobs. Since the former Public Health Region 6 expanded in the reorganization from three counties to twelve, procurement operations as a whole have undergone dramatic and sweeping changes, and continue to evolve almost daily. Due to the urgency involved, this project will focus primarily on providing essential pharmaceutical supplies to eighteen widely scattered health departments located throughout the Pee Dee Region.

In the new DHEC operational structure, each region has one central pharmacy. All pharmaceuticals are delivered to that location, then processed and distributed to the regional health departments as needed. South Carolina law permits DHEC nurses to dispense specific medications to patients based on DHEC Standing Orders. The dispensing nurse in the clinic adds the patient name, date and nurse initials, once the medication is dispensed to the patient.

This process allows for full accountability of the cycle – from ordering from the manufacturer, supplying from the pharmacy, transporting to and dispensing at the destination site, and tracking to the patient. A simplified procurement cycle is shown below:



For the purposes of this paper, I will target the “Shipped to Site” segment of the procurement cycle. To manage and balance the workload of the pharmacy, the region is divided into zones. Each health department in its assigned zone places a monthly pharmaceutical order according to a predetermined schedule. For example:

- Sumter Zone: Orders first week of each month
- Florence Zone: Orders second week of each month
- Horry Zone: Orders third week of each month

Quite often, the items being shipped, usually medications or vaccines must be maintained under refrigeration, creating additional shipping concerns. Some supplies have limited shipping excursion times outside of controlled temperatures, thus requiring overnight delivery. An analysis of shipping data from three previous months shows the pharmacy warehouse ships an average of twenty-six (26) packages per week, with weights per package ranging from five to fifty pounds. Of those packages, approximately three to four require refrigeration, or have limited excursion time outside of controlled temperature.

Prior to reorganization, smaller regions presented much less challenges in pharmaceutical deliveries. Staff routinely traveled to other sites, transporting supplies almost daily and keeping

clinics well stocked. The most distant clinic was just over an hour's drive from the regional warehouse and on the rare occasion a delivery was urgent, it was a minor disruption to routine procurement operations. Since reorganization, our most distant clinic is located one hundred miles away in Chesterfield County, with many others over eighty miles away – in opposite directions. The multi-faceted challenges of appropriate and efficient delivery of pharmaceutical supplies to eighteen sites covering approximately one quarter of the geographic area of South Carolina have increased exponentially. In arriving at an informed decision on a viable pharmaceutical delivery system for the Pee Dee Region, an evaluation of the cost, reliability of deliveries, compliance with all shipping requirements, coverage of all needed sites in the delivery schedule, and shipment security would be important elements to consider for each delivery option. Package tracking capability would also be an important element in the assessment process.

### **Data Collection and Analysis**

The modes of delivery for supplies are varied, and there are pros and cons related to each one. The most common delivery system used within State government is the statewide courier system, referred to as the “Interagency Mail Service,” or IMS. IMS is operated by the State Budget and Control Board, but it only operates as an overnight courier system if sites are on the established route in the order the courier runs. For example, consider the IMS courier leaves Columbia and stops in Sumter, Manning, Williamsburg, Georgetown, Myrtle Beach, Florence and then returns to Columbia. If a parcel is picked up in Georgetown addressed to Myrtle Beach, the delivery may be made that night – if the courier driver is alert. But if the parcel is addressed to Sumter, a site already serviced by the courier that night, it will be returned to Columbia and sent out the next business day – and this is the scenario that occurs most often.

The IMS delivery option is a reliable method and most (but not all) region sites have access to the service, but it does not appropriately address the issue of excursion temperatures, or refrigeration. Shipments are secure and limited tracking is available, but the problem with the shipment temperature and lack of guaranteed overnight delivery prevented this method from further consideration, as these specifications are mandatory and non-negotiable. However, IMS was considered as a possible option for shipping less urgent supplies with fewer shipping requirements on a limited basis.

Another method some regions use is to assign employees to run courier routes in State vans, requiring up to two days travel time to cover all sites. Since this method involves employee salaries in addition to vehicle costs, this was expected to be an expensive and inefficient method of delivery. An improvement project I had taken part in previously had revealed the substantial costs involved in State vehicle usage. A regional courier service such as this does present refrigeration and overnight delivery logistical concerns, but package tracking and security are not issues. Since none of these issues were seen as exclusionary and/ or insurmountable, the regional courier method remained a possible option.

Other options were Federal Express (FedEx) or United Parcel Service (UPS), of which both can be very efficient, but costs can escalate quickly when overnight delivery is required. Package tracking and security are not problems with either of these companies, and they serve all sites in the Pee Dee Region. In spite of the high costs, since these shipping options met all criteria and specifications and they were the most reliable in all categories, they remained in consideration.

My data collection process led me to study how the State contract pharmacy supplier, Cardinal Pharmacy, shipped their pharmacy orders to their customers, both government and

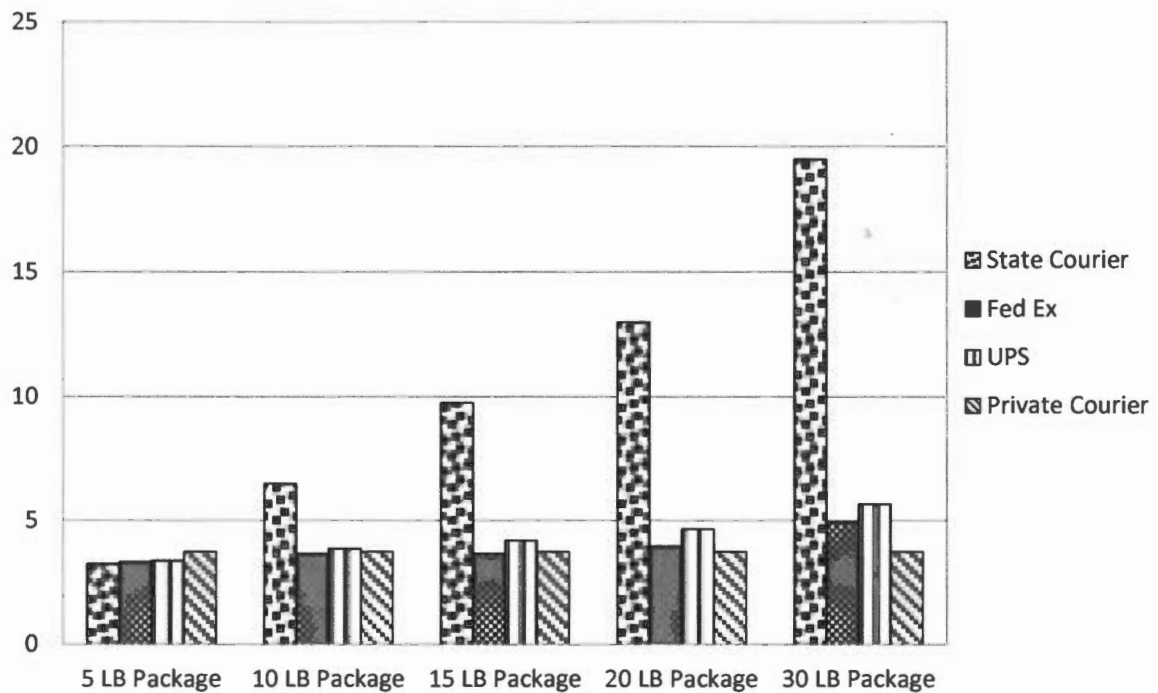
private, including drug stores and hospitals, since they had the same shipping concerns to contend with as those our procurement operations faced. I discovered they contract with a private courier company, Innovative Courier Solutions, that delivers their pharmacy items overnight, guaranteed. Package tracking and security and unlimited site coverage enabled this shipping method to meet all our pharmaceutical shipping specifications and were therefore included as a possible option (Attachment D).

Continuing with my data analysis, I evaluated the cost of using State employees as couriers to deliver pharmacy supplies – the “regional courier” option. The cost comprises average employee salaries for the amount of time traveling the courier route, cost of State-owned vans to deliver supplies, and the inherent risks involved with employees traveling for this purpose. Another aspect of my research into this option was the issue of who would cover the employee’s workload while they were running the courier route, because keeping employees from their normal duties is a concern. This last factor would be difficult, if not impossible, to calculate, but would be an important factor to consider. Assessment of this method revealed an average, one-day trip would involve approximately 200 miles and an estimated \$100 in vehicle costs, plus an additional \$125 in employee salary and fringe (based on an annual salary of \$26,000 and fringe calculated at 35.21%), bringing the estimated total for one day of employee courier service to \$225. This price is not cost-effective, nor does this method provide an alternative solution for unexpected occurrences such as employee absences, vehicle accidents or breakdowns, and traffic jams (a normal event in the summer on US 501 to Myrtle Beach). Much higher costs in comparison to other shipping options available, problems with refrigeration and limited excursion times, and the other issues mentioned proved to be overwhelming and this method was eventually removed from consideration.

Returning to FedEx option, I reviewed the State contract for small package delivery that was negotiated with FedEx (Attachment C). My research showed there were multiple benefits to using FedEx – they service a widespread delivery territory, and the special contract pricing negotiated by the State is competitive. But, the special pricing does not include a guarantee of overnight delivery. Factoring in the additional charges for guaranteed overnight delivery, the cost could quickly become prohibitive. (Interestingly, all zip codes in the Pee Dee Region fall within the overnight delivery zone for FedEx, but that is not guaranteed. For the assurance of overnight delivery, the additional charge is required.) The FedEx price sheet and zone breakdown is included as Attachment A.

United Parcel Service (UPS) is another common carrier that is a trusted and reliable delivery service. UPS rates and zones are quite similar to those of FedEx, as evidenced by the UPS price sheet and zone breakdown (Attachment B). Given that they are direct competitors for much of the same market share, pricing similarities were expected. (The State also has a negotiated contract with UPS, but the FedEx agreement offers slightly better pricing.) As you might expect, problems with these options are also similar. Guaranteed delivery inevitably inflates the cost of shipping. But the UPS shipping security, tracking, and distribution area meets our specifications.

The chart below illustrates pricing comparisons between IMS (State Courier), FedEx, UPS, and a private courier service such as used by our pharmaceutical supplier, Cardinal Pharmacy.



Note that when shipping small packages of approximately five pounds, all options are comparably priced. When the weight exceeds five pounds, the cost of the State courier (IMS) escalates rapidly, making that option non-cost effective for these heavier packages. Within the ten to fifteen pound range, FedEx, UPS and the private courier are all comparable in cost, but at the twenty pound weight category and above, the private courier rates become increasingly more cost effective.

**Summary and Recommendations**

After careful analysis of these alternative shipping methods, these findings were clear:

- For non-critical package delivery, any of the methods examined are cost effective at the five pound range. Beyond that weight, IMS is cost prohibitive, and the issues with refrigeration, excursion times, tracking, and overnight delivery remain.

- For packages exceeding five pounds but less than twenty pounds, FedEx, UPS or private courier are all good options. Though overnight delivery is more costly, it is required for certain shipments. These shipping methods can accommodate that requirement, and packages can be tracked, refrigerated, and security is assured.
- For packages exceeding twenty pounds, private courier is the most cost effective and meets all specification requirements of overnight delivery, refrigeration, excursion times, and tracking.
- > 75% of our pharmaceutical packages shipped weigh less than twenty pounds.

Because the majority of our pharmaceutical packages weigh between five and twenty pounds, we elected to use FedEx, but should we need to ship a package weighing more than twenty pounds, we may utilize a private courier. We chose FedEx because the State has a negotiated contract with them, (WSCA Contract – Attachment C), that gives them a slight advantage over UPS. The data gathered during this project gave us new insight into delivery options and cost-benefit analyses for all procurement shipping, not just pharmaceutical deliveries. This may present an opportunity for increased efficiency and cost savings in agency shipping operations beyond that of pharmaceuticals. For example, DHEC ships cases of forms regularly to its many health centers across the state. The shipments often exceed forty to fifty pounds, and are normally sent via IMS courier. Considering forms shipping alone, the use of private courier and/or FedEx would result in considerable cost savings.

**Implementation and Evaluation**

<b>Implementation Plan for Shipping Carrier Changes in the Pee Dee Health Region</b>			
<b>Goal</b>	<b>Action Steps</b>	<b>Timeframe</b>	<b>Obstacles/Solutions</b>
To ship all packages weighing between five and twenty pounds by FedEx rather than IMS, and to ship most packages weighing greater than 20 lbs by private courier.	1) Inform Pee Dee Health Region Administrator of findings and offer recommendation of FedEx	November 25, 2013	Overcoming resistance to change. <u>Solution:</u> Provide data to support recommendations.
	2) Educate and inform procurement and pharmacy staff on new shipping policies & procedures.	December 2, 2013	Finding time to provide training. <u>Solution:</u> (a) Offer lunch & learn sessions, (b) Provide training on new procedures via email and share questions and concerns among all participants as learning opportunities.
	3) Incorporate new procedures in Procurement Standard Operating Procedures	December 5, 2013	Finding time to revise standards <u>Solution:</u> Delegate to experienced procurement staff.

We have been using FedEx and private courier for our specialized pharmaceutical shipments since early December, 2013, and our process is running smoothly. We have encountered no wastage of expensive pharmaceuticals, and deliveries are reliable and received in good condition. Although this project targeted pharmaceutical shipments, we have applied our findings to general shipments that exceed twenty pounds, knowing that a private carrier is more cost effective for these packages. This information will be shared with other regions and Central Office as part of our cost-saving efforts Statewide. As time goes by, we expect to calculate the cost savings realized by using FedEx over IMS for specific shipments, but for now the peace of mind that comes from knowing our goods will arrive at their destination on schedule, refrigerated (if necessary), and secure is priceless.

References

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FedEx Continental U. S. Ground							
1-5 DAY DELIVERY DEPENDING ON DESTINATION							

Packages Weighing between 1-150 Pounds							
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WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
1	\$3.29	\$3.30	\$3.31	\$3.32	\$3.35	\$3.41	\$3.51
2	\$3.30	\$3.31	\$3.35	\$3.48	\$3.67	\$3.67	\$3.67
3	\$3.31	\$3.32	\$3.66	\$3.67	\$3.67	\$3.71	\$4.00
4	\$3.32	\$3.34	\$3.67	\$3.67	\$3.80	\$3.92	\$4.26
5	\$3.33	\$3.49	\$3.67	\$3.72	\$3.97	\$4.12	\$4.51
6	\$3.34	\$3.61	\$3.67	\$3.72	\$4.01	\$4.15	\$4.53
7	\$3.50	\$3.67	\$3.67	\$3.84	\$4.09	\$4.30	\$4.75
8	\$3.63	\$3.67	\$3.67	\$3.93	\$4.22	\$4.49	\$5.05
9	\$3.67	\$3.67	\$3.75	\$4.03	\$4.33	\$4.74	\$5.37
10	\$3.67	\$3.67	\$3.77	\$4.05	\$4.51	\$5.09	\$5.73
11	\$3.67	\$3.67	\$3.79	\$4.07	\$4.56	\$5.27	\$5.96
12	\$3.67	\$3.67	\$3.84	\$4.16	\$4.77	\$5.62	\$6.39
13	\$3.67	\$3.67	\$3.91	\$4.26	\$5.00	\$5.98	\$6.83
14	\$3.67	\$3.77	\$3.99	\$4.36	\$5.27	\$6.34	\$7.25
15	\$3.67	\$3.89	\$4.05	\$4.46	\$5.55	\$6.69	\$7.70
16	\$3.73	\$3.96	\$4.12	\$4.54	\$5.76	\$6.98	\$8.06
17	\$3.77	\$4.09	\$4.24	\$4.74	\$6.06	\$7.31	\$8.45
18	\$3.82	\$4.23	\$4.37	\$4.98	\$6.36	\$7.65	\$8.88
19	\$3.91	\$4.36	\$4.54	\$5.21	\$6.63	\$7.99	\$9.31
20	\$3.97	\$4.47	\$4.67	\$5.51	\$6.99	\$8.41	\$9.85
21	\$3.99	\$4.54	\$4.75	\$5.55	\$7.05	\$8.46	\$9.94
22	\$4.08	\$4.68	\$4.92	\$5.76	\$7.33	\$8.80	\$10.38
23	\$4.18	\$4.83	\$5.08	\$5.97	\$7.62	\$9.12	\$10.80
24	\$4.27	\$4.95	\$5.25	\$6.17	\$7.90	\$9.44	\$11.21
25	\$4.37	\$5.08	\$5.41	\$6.35	\$8.18	\$9.76	\$11.65
26	\$4.49	\$5.20	\$5.57	\$6.56	\$8.48	\$10.09	\$12.06
27	\$4.60	\$5.32	\$5.73	\$6.76	\$8.78	\$10.41	\$12.48
28	\$4.69	\$5.45	\$5.91	\$6.96	\$9.06	\$10.73	\$12.92
29	\$4.80	\$5.57	\$6.09	\$7.16	\$9.35	\$11.05	\$13.35
30	\$4.92	\$5.71	\$6.27	\$7.38	\$9.65	\$11.37	\$13.78
31	\$5.01	\$5.83	\$6.43	\$7.58	\$9.92	\$11.70	\$14.19
32	\$5.06	\$5.95	\$6.61	\$7.79	\$10.21	\$12.02	\$14.62
33	\$5.16	\$6.09	\$6.77	\$8.01	\$10.48	\$12.34	\$15.03
34	\$5.26	\$6.23	\$6.93	\$8.21	\$10.77	\$12.66	\$15.46
35	\$5.34	\$6.37	\$7.11	\$8.42	\$11.04	\$12.99	\$15.86
36	\$5.44	\$6.48	\$7.26	\$8.63	\$11.31	\$13.31	\$16.23
37	\$5.53	\$6.63	\$7.43	\$8.84	\$11.57	\$13.63	\$16.54
38	\$5.62	\$6.75	\$7.60	\$9.06	\$11.83	\$13.95	\$16.86
39	\$5.70	\$6.88	\$7.77	\$9.25	\$12.09	\$14.28	\$17.17
40	\$5.78	\$7.03	\$7.93	\$9.46	\$12.35	\$14.60	\$17.48
41	\$5.88	\$7.15	\$8.08	\$9.67	\$12.60	\$14.92	\$17.79
42	\$5.97	\$7.27	\$8.24	\$9.87	\$12.85	\$15.24	\$18.09
43	\$6.05	\$7.41	\$8.41	\$10.09	\$13.09	\$15.57	\$18.41
44	\$6.13	\$7.53	\$8.54	\$10.30	\$13.32	\$15.89	\$18.72
45	\$6.20	\$7.66	\$8.70	\$10.51	\$13.55	\$16.21	\$19.03
46	\$6.27	\$7.79	\$8.84	\$10.70	\$13.76	\$16.53	\$19.34
47	\$6.33	\$7.90	\$8.98	\$10.89	\$13.95	\$16.86	\$19.66
48	\$6.37	\$8.01	\$9.12	\$11.08	\$14.16	\$17.18	\$19.97
49	\$6.39	\$8.01	\$9.25	\$11.26	\$14.35	\$17.50	\$20.28
50	\$6.41	\$8.03	\$9.26	\$11.29	\$14.53	\$17.82	\$20.58
51	\$6.43	\$8.06	\$9.27	\$11.32	\$14.61	\$17.88	\$20.65
52	\$6.44	\$8.07	\$9.30	\$11.37	\$14.69	\$17.93	\$20.75
53	\$6.51	\$8.16	\$9.41	\$11.53	\$14.72	\$18.01	\$20.80
54	\$6.57	\$8.23	\$9.53	\$11.68	\$14.73	\$18.19	\$21.11

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
55	\$6.64	\$8.29	\$9.62	\$11.84	\$14.90	\$18.32	\$21.41
56	\$6.70	\$8.37	\$9.73	\$12.01	\$15.07	\$18.46	\$21.71
57	\$6.77	\$8.46	\$9.83	\$12.19	\$15.23	\$18.59	\$21.98
58	\$6.83	\$8.54	\$9.94	\$12.32	\$15.40	\$18.70	\$22.20
59	\$6.90	\$8.64	\$10.06	\$12.43	\$15.56	\$18.81	\$22.36
60	\$6.96	\$8.74	\$10.18	\$12.52	\$15.68	\$18.92	\$22.50
61	\$7.03	\$8.82	\$10.29	\$12.66	\$15.83	\$19.02	\$22.64

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- ..... [2 or 3 day shipping](#) .....
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##### International Shipping

##### Returns Shipping

##### Delivery Options

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Faster delivery to and from your customers makes them happier sooner.

Get cost-effective, day-definite service with transit times supported by a money-back guarantee.\*

#### FedEx Ground is faster to more locations than UPS Ground.

That's right — over the last three years FedEx Ground has improved transit times for more than half of the city-to-city shipping lanes we serve — so that you can get your shipments delivered sooner, be more competitive, improve your customer satisfaction and save money.

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FedEx Ground enables you to pay for your shipments, bill the recipients or a third party or pay for all your inbound shipments using FedEx Ground® COLLECT.

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Tired of high LTL (less-than-truckload) charges and hassles when shipping multiple packages to the same destination? With FedEx Ground Multiweight® you can enjoy pricing based on the combined weight of your packages. Convenient and cost-effective.

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Improve your cash flow and reduce risk of non-payment by using FedEx Ground® Electronic C.O.D. services. FedEx collects the money at the time of delivery, so you can get paid sooner and service customers without extending credit.

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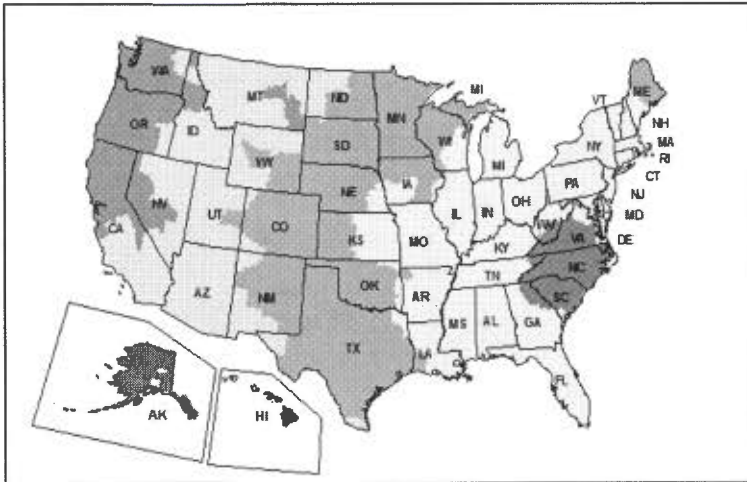
\*The FedEx Ground money-back guarantee applies to deliveries within the U.S. and to brokerage-inclusive shipments to Canada. Restrictions apply. For details, see the FedEx Ground Tariff.


[Close Window](#)

Ground Service Maps  
Ground Service Maps Results

[Print](#)

Shipping from ZIP/Postal code: 29526



1 Day
  2 Days
  3 Days
  4 Days
  5 Days
  6 Days
  7+ Days

This map illustrates service schedules in business days as of September, 2013 for FedEx Ground shipments

Please Note: Packages picked up from a residence may have one additional transit day. For faster returns please drop off at a staffed FedEx location.

**Please note:**

- The map above is a general representation of transit times for FedEx Ground shipments to commercial destinations. In limited areas, transit times may differ between shipments to commercial and residential destinations. For specific transit time information from one ZIP/Postal code to another, please go to [Get Rates & Transit Times](#) under the Ship tab on [fedex.com](#).
- FedEx Ground business days are Monday through Friday (excluding holidays). FedEx Home Delivery business days are Tuesday through Saturday (excluding holidays).

Example: A package shipped via FedEx Ground on Monday with a transit schedule of 2 business days, (not including the day the package is shipped) would be expected for delivery on Wednesday. A package shipped on Friday with a 2-day transit schedule would be expected for delivery the following Tuesday.

[Close Window](#)

Stacy Adams, Procurement Manager  
Email: [sadams@mmo.sc.gov](mailto:sadams@mmo.sc.gov)  
Telephone: (803) 737-4375  
Uploaded to Internet: 12/20/2013

Materials Management Office  
1201 Main Street, Suite 600  
Columbia, SC 29201

Section: D  
Page: 110  
Date: 11/14/11

## Master Price Agreement for Small Package Delivery Services

### United Parcel Service, Inc. (UPS)

The State of South Carolina is pleased to announce a Master Price Agreement for Small Package Delivery Services with UPS. This agreement is for all State Agencies, Political Subdivisions, and Higher and Technical Education Institutions of the State of South Carolina for the purchase of small package delivery services. Please note that this master agreement has not been competed in accordance with the South Carolina Consolidated Procurement Code. Therefore, it is effective for procurements less than \$2,500.00.

#### CONTRACT PERIOD:

This agreement is effective **July 1, 2012** with the maximum contract term expiring on **March 31, 2014**.

#### CONTRACT DETAILS: [Click here for contract pricing](#)

[Pricing is saved as an Excel Spreadsheet. Select corresponding Tabs across the bottom for related pricing.]

**VENDOR #:** 7000037868

**CONTRACT #:** 5000010420

***Your account with United Parcel Service (UPS) has already been pre-qualified to receive these discounts! Use the contact information below to start a new account, call for pick ups, order supplies, and more.***

**CONTACT INFORMATION:** Government Hotline 800-877-1497

E-mail questions to [SouthCarolina@ups.com](mailto:SouthCarolina@ups.com)

**Use of this master agreement by governmental customers in South Carolina is not mandatory, but is provided as a convenience. Therefore, the 10% provision found on statewide term contracts does not apply.**

Stacy Adams, Procurement Manager  
 Email: [sadams@mmo.sc.gov](mailto:sadams@mmo.sc.gov)  
 Telephone: (803) 737-4375

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 1201 Main Street, Suite 600  
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## UPS and The State of South Carolina

*Discover how much more we can do for you.*

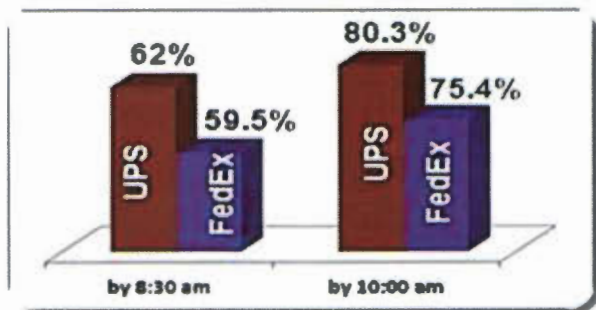
**WE LOGISTICS**

### UPS Reliability

- UPS delivers more packages overnight on-time in the U.S.
- UPS Ground is the premier ground service the distribution industry.

### Greater Speed

Delivering Early to More Businesses in the U.S.

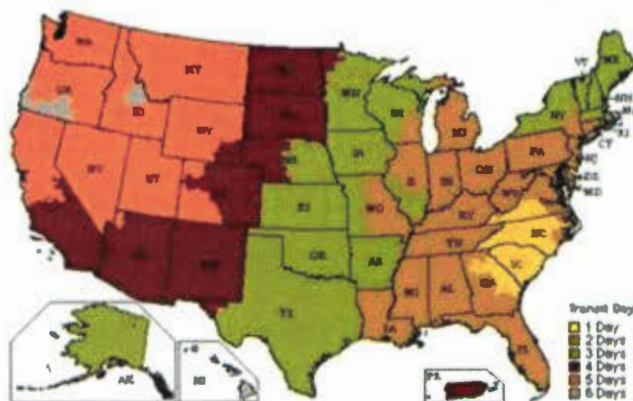


### Quick & Easy Shipment Processing

- UPS Internet Shipping (single user)
- UPS CampusShip (multiple users)
- WorldShip (high volume or mailroom)

### Making Economical Choices

- Leverage UPS guaranteed Ground service for impacted 1DA and 2DA shipments.
- Vast 1 and 2 day guaranteed delivery area.



UPS Ground: Days to Deliver

### Competitive Rates

UPS Service	Potential Savings
<input checked="" type="checkbox"/> Next Day Air	Up to 72%
<input checked="" type="checkbox"/> 2 <sup>nd</sup> Day Air	Up to 67%
<input checked="" type="checkbox"/> 3 Day Select	Up to 58%
<input checked="" type="checkbox"/> International	Up to 59%
<input checked="" type="checkbox"/> Ground	Up to 46%

\* Actual incentives are specified in, and subject to terms and conditions in the South Carolina UPS Contract # 5-0000-10420.



### Multiple Pick-up Options

- UPS Daily Pick-up: \$10 fee waived
- UPS Smart Pick-up: \$6 fee waived
- UPS Drop Boxes: [www.UPS.com](http://www.UPS.com)
- UPS Stores [www.UPS.com](http://www.UPS.com)

### UPS Guaranteed Service Options

<b>Same-Day</b>	
UPS Express Critical®	Typically same-day delivery, next flight out, 24/7/365
<b>1 Day</b>	
UPS Next Day Air® Early A.M.®	Guaranteed overnight by 8:00 a.m.
UPS Next Day Air®	Guaranteed overnight by 10:30 a.m.
UPS Next Day Air Saver®	Guaranteed overnight by 3:00 p.m.
<b>2 Days</b>	
UPS 2nd Day Air A.M.®	Guaranteed two-day by 10:30 a.m.
UPS 2nd Day Air®	Guaranteed two-day by end of day
<b>3 Days</b>	
UPS 3 Day Select®	Guaranteed three-day by end of day
<b>By Date Scheduled</b>	
UPS Ground	Guaranteed day-definite one to five days
<b>International</b>	
Express	Guaranteed 2-3 business days (morning delivery)
Express Saver	Guaranteed 2-3 business days (afternoon delivery)
Expedited	Guaranteed 3-5 business days

To set up a UPS account: email [SouthCarolina@UPS.COM](mailto:SouthCarolina@UPS.COM)  
 or call UPS Government Support: 800-877-1497



UPS Ground - Residential Surcharges apply\*

Weight (in LB)	Zones													
	002	003	004	005	006	007	008	044	045	046	047	048	049	050
1 to	\$3.34	\$3.35	\$3.36	\$3.37	\$3.40	\$3.45	\$3.55	\$11.36	\$11.36	\$11.36	\$11.36	\$11.36	\$11.36	\$14.98
2 to	3.35	3.36	3.48	3.52	3.79	3.89	4.14	12.69	12.69	12.69	12.69	12.69	12.69	16.31
3 to	3.36	3.37	3.70	3.76	4.05	4.19	4.59	13.56	13.56	13.56	13.56	13.56	13.56	17.49
4 to	3.37	3.39	3.81	4.02	4.29	4.46	4.89	15.07	15.07	15.07	15.07	15.07	15.07	18.69
5 to	3.38	3.53	3.99	4.22	4.51	4.74	5.24	16.47	16.47	16.47	16.47	16.47	16.47	20.08
6 to	3.39	3.65	4.15	4.44	4.75	5.01	5.50	17.87	17.87	17.87	17.87	17.87	17.87	21.59
7 to	3.54	3.77	4.25	4.62	4.97	5.21	5.75	19.30	19.30	19.30	19.30	19.30	19.30	22.88
8 to	3.67	3.91	4.41	4.73	5.12	5.47	6.16	20.67	20.67	20.67	20.67	20.67	20.67	24.25
9 to	3.80	4.06	4.45	4.83	5.28	5.76	6.57	22.16	22.16	22.16	22.16	22.16	22.16	25.74
10 to	3.87	4.11	4.50	4.92	5.41	5.77	7.03	23.53	23.53	23.53	23.53	23.53	23.53	27.11
11 to	3.91	4.14	4.55	4.95	5.48	5.82	7.11	24.20	24.20	24.20	24.20	24.20	24.20	27.67
12 to	3.94	4.20	4.60	5.01	5.54	5.80	7.42	25.35	25.35	25.35	25.35	25.35	25.35	28.80
13 to	4.01	4.22	4.65	5.03	5.54	5.93	7.94	26.47	26.47	26.47	26.47	26.47	26.47	29.92
14 to	4.11	4.34	4.67	5.06	6.11	7.34	8.45	27.67	27.67	27.67	27.67	27.67	27.67	31.13
15 to	4.20	4.48	4.74	5.21	6.43	7.76	8.98	28.74	28.74	28.74	28.74	28.74	28.74	32.19
16 to	4.28	4.52	4.83	5.39	6.77	8.20	9.49	30.13	30.13	30.13	30.13	30.13	30.13	33.58
17 to	4.37	4.78	4.96	5.63	7.12	8.62	10.01	31.37	31.37	31.37	31.37	31.37	31.37	34.80
18 to	4.46	4.96	5.16	5.92	7.47	9.04	10.53	32.78	32.78	32.78	32.78	32.78	32.78	36.23
19 to	4.55	5.14	5.36	6.19	7.82	9.47	11.05	34.12	34.12	34.12	34.12	34.12	34.12	37.56
20 to	4.66	5.30	5.54	6.48	8.17	9.84	11.57	35.38	35.38	35.38	35.38	35.38	35.38	38.83
21 to	4.74	5.39	5.69	6.57	8.52	9.86	11.66	35.19	35.19	35.19	35.19	35.19	35.19	38.52
22 to	4.80	5.46	5.74	6.81	8.57	10.22	12.16	36.29	36.29	36.29	36.29	36.29	36.29	39.62
23 to	4.87	5.63	5.93	7.04	8.89	10.63	12.65	37.38	37.38	37.38	37.38	37.38	37.38	40.71
24 to	4.98	5.78	6.12	7.25	9.22	11.04	13.14	38.62	38.62	38.62	38.62	38.62	38.62	41.93
25 to	5.10	5.93	6.30	7.48	9.56	11.44	13.63	39.83	39.83	39.83	39.83	39.83	39.83	43.16
26 to	5.21	6.06	6.50	7.70	9.89	11.80	14.09	41.19	41.19	41.19	41.19	41.19	41.19	44.51
27 to	5.32	6.19	6.69	7.94	10.22	12.16	14.52	42.34	42.34	42.34	42.34	42.34	42.34	45.66
28 to	5.45	6.32	6.90	8.17	10.55	12.52	15.02	43.49	43.49	43.49	43.49	43.49	43.49	46.81
29 to	5.57	6.47	7.08	8.40	10.88	12.91	15.51	44.71	44.71	44.71	44.71	44.71	44.71	48.03
30 to	5.67	6.62	7.27	8.65	11.22	13.32	16.00	45.80	45.80	45.80	45.80	45.80	45.80	49.12
31 to	5.85	6.83	7.54	8.99	11.66	13.86	16.56	46.95	46.95	46.95	46.95	46.95	46.95	50.27
32 to	5.97	7.00	7.74	9.24	11.99	14.27	17.17	47.96	47.96	47.96	47.96	47.96	47.96	51.29
33 to	6.09	7.14	7.94	9.50	12.31	14.67	17.56	48.98	48.98	48.98	48.98	48.98	48.98	52.30
34 to	6.20	7.29	8.13	9.74	12.64	15.08	18.14	50.06	50.06	50.06	50.06	50.06	50.06	53.38
35 to	6.30	7.46	8.32	10.00	12.96	15.48	18.64	51.30	51.30	51.30	51.30	51.30	51.30	54.61
36 to	6.42	7.61	8.52	10.24	13.28	15.90	19.11	52.51	52.51	52.51	52.51	52.51	52.51	55.82
37 to	6.53	7.75	8.71	10.49	13.61	16.30	19.58	53.72	53.72	53.72	53.72	53.72	53.72	57.04
38 to	6.63	7.92	8.91	10.72	13.90	16.71	20.05	55.00	55.00	55.00	55.00	55.00	55.00	58.32
39 to	6.73	8.07	9.10	10.98	14.21	17.12	20.53	56.09	56.09	56.09	56.09	56.09	56.09	59.40
40 to	6.82	8.22	9.29	11.22	14.49	17.52	21.00	57.38	57.38	57.38	57.38	57.38	57.38	60.69
41 to	6.93	8.37	9.48	11.45	14.78	17.92	21.46	58.60	58.60	58.60	58.60	58.60	58.60	61.91
42 to	7.03	8.53	9.67	11.70	15.08	18.33	21.90	59.82	59.82	59.82	59.82	59.82	59.82	63.13
43 to	7.13	8.68	9.85	11.95	15.35	18.75	22.31	61.04	61.04	61.04	61.04	61.04	61.04	64.35
44 to	7.21	8.84	10.04	12.19	15.64	19.16	22.81	62.26	62.26	62.26	62.26	62.26	62.26	65.58
45 to	7.29	8.99	10.20	12.43	15.90	19.51	23.27	63.47	63.47	63.47	63.47	63.47	63.47	66.79
46 to	7.35	9.13	10.37	12.68	16.15	19.89	23.72	64.70	64.70	64.70	64.70	64.70	64.70	68.04
47 to	7.45	9.27	10.54	12.91	16.39	20.24	24.17	65.92	65.92	65.92	65.92	65.92	65.92	69.24
48 to	7.52	9.39	10.70	13.15	16.62	20.60	24.58	67.05	67.05	67.05	67.05	67.05	67.05	70.37
49 to	7.59	9.52	10.85	13.36	16.85	20.96	24.94	68.22	68.22	68.22	68.22	68.22	68.22	71.53
50 to	7.66	9.63	11.02	13.57	17.06	21.28	25.26	69.36	69.36	69.36	69.36	69.36	69.36	72.69
51 to	7.77	9.77	11.21	13.83	17.35	21.70	25.69	70.52	70.52	70.52	70.52	70.52	70.52	73.89
52 to	7.84	9.86	11.35	14.01	17.57	21.97	26.01	71.67	71.67	71.67	71.67	71.67	71.67	74.99
53 to	7.92	9.95	11.48	14.19	17.78	22.20	26.29	72.75	72.75	72.75	72.75	72.75	72.75	76.07
54 to	7.99	10.05	11.62	14.37	17.98	22.37	26.52	73.90	73.90	73.90	73.90	73.90	73.90	77.21
55 to	8.06	10.13	11.76	14.56	18.19	22.52	26.73	75.05	75.05	75.05	75.05	75.05	75.05	78.38

Stacy Langdale, Procurement Manager  
Email: [slangdale@mmo.sc.gov](mailto:slangdale@mmo.sc.gov)  
Telephone: (803) 737-4375  
Uploaded to Internet: 10/19/2011

Materials Management Office  
1201 Main Street, Suite 600  
Columbia, SC 29201

Section: D  
Page: 100  
Date: 10/12/11

*(Use this Participating Addendum as you would a Statewide Term Contract)*

## **Participating Addendum, Western States Contracting Alliance Master Price Agreement #MA 454 for Small Package Delivery Services**

### **FedEx Corporate Services, Inc.**

The State of South Carolina is pleased to announce its participation in the Western States Contracting Alliance (WSCA) Master Price Agreement # MA 454 for Small Package Delivery Services with FedEx. This agreement is for all State Agencies, Political Subdivisions, and Higher and Technical Education Institutions of the State of South Carolina for the purchase of small package delivery services.

#### **CONTRACT PERIOD:**

This agreement is effective **October 17, 2011** with the maximum contract term expiring on **August 27, 2016**.

#### **CONTRACT DETAILS:** [Click here for contract pricing](#)

[Pricing is saved as an Excel Spreadsheet. Select corresponding Tabs across the bottom for related pricing.]

**VENDOR #:** 7000176564

**CONTRACT #:** 5000011690

**CONTACT INFORMATION:** Government Hotline 800-645-9424

E-mail questions to [govt@fedex.com](mailto:govt@fedex.com)

**NOTE:** SEE FedEx TIP SHEET BELOW FOR COMPLETE INSTRUCTIONS AND ADDITIONAL INFORMATION.

**Use of this set of cooperative contracts by governmental customers in South Carolina is not mandatory, but is provided as a convenience. Therefore, the 10% provision found on statewide term contracts does not apply. For additional information, please access the link below:**

<http://www.aboutwsca.org/contract.cfm/contract/w15-2011>



## FedEx Key Tips for State of SC Contract # 5000011690

### Most Important First Steps

1. You ***MUST*** call 800.645.9424 to open a **NEW** FedEx account number for this contract. No existing account numbers will be transitioned. You must open a new number to take advantage of this exciting new FedEx contract.
2. Once a new account number is established, create a user id and password on [www.fedex.com](http://www.fedex.com) to begin creating online shipments/labels.

### Customer Service

We have a Government Hotline to answer ***all*** your FedEx questions. They can be reached at **800.645.9424**. You can also email questions to [govt@fedex.com](mailto:govt@fedex.com).

### Using [www.fedex.com](http://www.fedex.com)

Here are some quick instructions using [www.fedex.com/us](http://www.fedex.com/us) to create shipments for FedEx Express and FedEx Ground:

1. Once an account number is established the account holder needs to create a login registration that includes a User ID and Password: Go to [www.fedex.com/us/](http://www.fedex.com/us/) and under New Customer Center click on Register for fedex.com.
2. Once the login registration is complete the account holder can create shipments online. Enter your User ID and Password on the main [www.fedex.com/us](http://www.fedex.com/us) page.
3. Under the Package/Envelope tab click on the SHIP tab and chose prepare shipment, if the prepare shipment page does not automatically come up.

4. There is an interactive help button on the far right of the screen near the top, same row as FedEx Ship Manager. Click on the Help button and there is a drop down list, chose interactive help guide. It will walk you through each section of the prepare shipment form.
5. Once all the information is filled in on the prepare shipment form, hit the Ship button at the bottom right and then when the shipping label comes up, hit the Print button, top left and place it on the package.

Here is the link to our online Welcome to FedEx interactive document which can help navigate to other sections of our web site:

[http://images.fedex.com/us/newcustomer/pdf/WelcomeKit\\_3.pdf](http://images.fedex.com/us/newcustomer/pdf/WelcomeKit_3.pdf)

## **Package Pickups**

There are 3 ways you can tender a package to FedEx:

1. Call in for a Pickup for FedEx Express or FedEx Ground
  - a. We have same day call in pickups for FedEx Express
  - b. We have next day call in pickups for FedEx Ground
2. If your location averages 1 package a day or more, you can establish a daily pick up for FedEx Express or FedEx Ground. To request a daily pick up you need to call 800.463.3339.
3. Drop off a package using Express only drop boxes or FedEx Office (formerly FedEx Kinkos). You can find drop off locations nearest you by going to [www.fedex.com](http://www.fedex.com) and selecting Find Locations ([http://www.fedex.com/Dropoff/start?locale=en\\_US](http://www.fedex.com/Dropoff/start?locale=en_US)) under the Ship Tab

FedEx Express and FedEx Ground operate independently. FedEx Express couriers pick up and deliver only Express packages. FedEx Ground drivers pick up and deliver only Ground packages.

## **Managing Your Shipments**

You can track your packages online at [www.fedex.com](http://www.fedex.com) by selecting the Track tab to the right of the SHIP tab. You can track by Tracking Number or by Reference codes.

You can manage your entire shipments (outbound, inbound and third party) by signing up for FedEx Insight. This is a web-based tool that allows visibility to all your shipments. It is a wonderful tool that you can use to help manage your shipments. To sign up for FedEx Insight, follow the instructions in this link

<https://www.fedex.com/insight/login/index.jsp>

FedEx Billing Online is an option to streamline your FedEx bills. You can benefit from the free, fast, and easy FedEx Billing Online for all invoicing, remittance and payment needs. Right from fedex.com you can view and settle all FedEx Express and FedEx Ground invoices. We use SSL encryption.

- View invoices and shipment detail
- Schedule Electronic Funds Transfer payments or pay with a check
- Create reports and complete administrative functions
- Question shipment charges
- Download invoice data

The FedEx representatives responsible for the new South Carolina Small Package Service contract are:

Bobby Bledsoe

[rdbledsoe@fedex.com](mailto:rdbledsoe@fedex.com)

901.224.2963

and

Corey Early

[corey.early@fedex.com](mailto:corey.early@fedex.com)

(901) 224-2616



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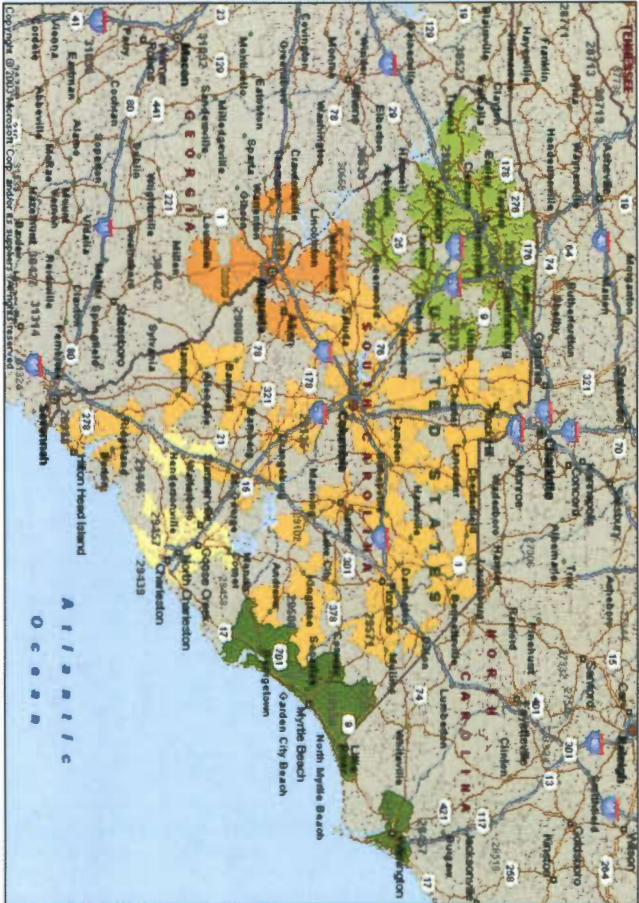


**CUSTOMER LOGIN**

Username:  Password:

Zip Codes in Service Area

Zip	ICS Hub	City	Innovative Courier Solutions (ICS) HUB Locations
29801	AGS	Aiken	AGS=Augusta, GA
29802	AGS	Aiken	CAE=Columbia, SC
29803	AGS	Aiken	CHS=Charleston, SC
29804	AGS	Aiken	
29805	AGS	Aiken	
29809	AGS	New Ellenton	GSP=Greenville, SC
29824	AGS	Edgefield	
29835	AGS	Mc Cormick	
29841	AGS	North Augusta	
29860	AGS	North Augusta	
29861	AGS	North Augusta	
29889	AGS	Mc Cormick	
30809	AGS	Evans	
30812	AGS	Gracewood	
30813	AGS	Grovetown	
30815	AGS	Hephzibah	
30824	AGS	Thomson	
30830	AGS	Waynesboro	
30901	AGS	Augusta	
30904	AGS	Augusta	
30906	AGS	Augusta	
30907	AGS	Augusta	
30909	AGS	Augusta	
30912	AGS	Augusta	
30913	AGS	Augusta	
30914	AGS	Augusta	
30916	AGS	Augusta	
30917	AGS	Augusta	
30919	AGS	Augusta	
30999	AGS	Augusta	
29002	CAE	Ballerline	
29003	CAE	Bamberg	
29006	CAE	Batesburg	
29010	CAE	Bishopville	
29020	CAE	Camden	
29021	CAE	Camden	
29033	CAE	Cayce	
29036	CAE	Chapin	
29042	CAE	Denmark	
29045	CAE	Elgin	
29047	CAE	Elloree	
29059	CAE	Holly Hill	



29063	CAE	Immo	29214	CAE	Columbia	29707	CAE	Fort Mill	29409	CHS	Charleston
29067	CAE	Kershaw	29215	CAE	Columbia	29708	CAE	Fort Mill	29410	CHS	Hanahan
29070	CAE	Leesville	29216	CAE	Columbia	29709	CAE	Chesterfield	29412	CHS	Charleston
29071	CAE	Lexington	29217	CAE	Columbia	29710	CAE	Clover	29413	CHS	Charleston
29072	CAE	Lexington	29218	CAE	Columbia	29715	CAE	Fort Mill	29414	CHS	Charleston
29073	CAE	Lexington	29219	CAE	Columbia	29716	CAE	Fort Mill	29415	CHS	North Charleston
29078	CAE	Lugoff	29220	CAE	Columbia	29720	CAE	Lancaster	29416	CHS	Charleston
29102	CAE	Manning	29221	CAE	Columbia	29721	CAE	Lancaster	29417	CHS	Charleston
29108	CAE	Newberry	29222	CAE	Columbia	29722	CAE	Lancaster	29418	CHS	North Charleston
29112	CAE	North	29223	CAE	Columbia	29728	CAE	Pageland	29419	CHS	North Charleston
29113	CAE	Norway	29224	CAE	Columbia	29730	CAE	Rock Hill	29420	CHS	North Charleston
29115	CAE	Orangeburg	29225	CAE	Columbia	29731	CAE	Rock Hill	29422	CHS	Charleston
29116	CAE	Orangeburg	29226	CAE	Columbia	29732	CAE	Rock Hill	29423	CHS	Charleston
29117	CAE	Orangeburg	29227	CAE	Columbia	29733	CAE	Rock Hill	29424	CHS	Charleston
29118	CAE	Orangeburg	29228	CAE	Columbia	29734	CAE	Rock Hill	29425	CHS	Charleston
29129	CAE	Ridge Spring	29229	CAE	Columbia	29745	CAE	York	29439	CHS	Folly Beach
29130	CAE	Ridgeway	29230	CAE	Columbia	29810	CAE	Allendale	29445	CHS	Goose Creek
29135	CAE	Saint Matthew	29240	CAE	Columbia	29812	CAE	Barrwell	29449	CHS	Hollywood
29138	CAE	Saluda	29250	CAE	Columbia	29827	CAE	Fairfax	29451	CHS	Isle of Palms
29142	CAE	Santee	29260	CAE	Columbia	29901	CAE	Beaufort	29455	CHS	Johns Island
29150	CAE	Sumter	29290	CAE	Columbia	29902	CAE	Beaufort	29456	CHS	Ladson
29151	CAE	Sumter	29292	CAE	Columbia	29903	CAE	Beaufort	29457	CHS	Johns Island
29152	CAE	Shaw A F B	29477	CAE	Saint Georg	29904	CAE	Beaufort	29461	CHS	Moncks Corner
29153	CAE	Sumter	29501	CAE	Florence	29905	CAE	Beaufort	29464	CHS	Mount Pleasant
29154	CAE	Sumter	29502	CAE	Florence	29906	CAE	Beaufort	29465	CHS	Mount Pleasant
29160	CAE	Swansea	29503	CAE	Florence	29907	CAE	Lady's Island	29466	CHS	Mount Pleasant
29169	CAE	West Columbi	29504	CAE	Florence	29910	CAE	Bluffton	29470	CHS	Ravenel
29170	CAE	West Columbi	29505	CAE	Florence	29924	CAE	Hampton	29482	CHS	Sullivan's Island
29171	CAE	West Columbi	29506	CAE	Florence	29925	CAE	Hilton Head Island	29483	CHS	Summerville
29172	CAE	West Columbi	29510	CAE	Andrews	29926	CAE	Hardeeville	29484	CHS	Summerville
29180	CAE	Winnboro	29512	CAE	Bennettsvill	29926	CAE	Hilton Head Island	29485	CHS	Summerville
29201	CAE	Columbia	29520	CAE	Cheraw	29928	CAE	Hilton Head Island	29488	CHS	Walterboro
29202	CAE	Columbia	29532	CAE	Darlington	29935	CAE	Port Royal	29492	CHS	Charleston
29203	CAE	Columbia	29536	CAE	Dillon	29936	CAE	Ridgeland	29301	GSP	Charleston
29204	CAE	Columbia	29540	CAE	Darlington	29938	CAE	Hilton Head Island	29302	GSP	Spartanburg
29205	CAE	Columbia	29550	CAE	Hartsville	29944	CAE	Varnville	29303	GSP	Spartanburg
29206	CAE	Columbia	29551	CAE	Hartsville	29401	CHS	Charleston	29303	GSP	Spartanburg
29207	CAE	Columbia	29554	CAE	Henningsway	29402	CHS	Charleston	29304	GSP	Spartanburg
29208	CAE	Columbia	29556	CAE	Kingsree	29403	CHS	Charleston	29305	GSP	Spartanburg
29209	CAE	Columbia	29560	CAE	Lake City	29404	CHS	Charleston Atb	29306	GSP	Spartanburg
29210	CAE	Columbia	29571	CAE	Marion	29405	CHS	North Charleston	29307	GSP	Spartanburg
29211	CAE	Columbia	29574	CAE	Mulins	29406	CHS	Charleston	29307	GSP	Spartanburg
29212	CAE	Columbia	29706	CAE	Chester	29407	CHS	Charleston	29316	GSP	Boiling Springs

29318	GSP	Boiling Springs
29319	GSP	Spartanburg
29320	GSP	Arcadia
29322	GSP	Campobello
29323	GSP	Chesnee
29324	GSP	Clifton
29325	GSP	Clinton
29329	GSP	Converse
29330	GSP	Cowpens
29334	GSP	Duncan
29340	GSP	Gaffney
29341	GSP	Gaffney
29349	GSP	Inman
29356	GSP	Landrum
29360	GSP	Laurens
29365	GSP	Lyman
29369	GSP	Moore
29376	GSP	Roebuck
29379	GSP	Union
29385	GSP	Wellford
29388	GSP	Woodruff
29390	GSP	Duncan
29391	GSP	Duncan
29601	GSP	Greenville
29602	GSP	Greenville
29603	GSP	Greenville
29604	GSP	Greenville
29605	GSP	Greenville
29606	GSP	Greenville
29607	GSP	Greenville
29608	GSP	Greenville
29609	GSP	Greenville
29610	GSP	Greenville
29611	GSP	Greenville
29612	GSP	Greenville
29613	GSP	Greenville
29614	GSP	Greenville
29615	GSP	Greenville
29616	GSP	Greenville
29617	GSP	Greenville
29620	GSP	Abbeville
29621	GSP	Anderson
29622	GSP	Anderson

29623	GSP	Anderson
29624	GSP	Anderson
29625	GSP	Anderson
29626	GSP	Anderson
29627	GSP	Belton
29631	GSP	Clemson
29632	GSP	Clemson
29633	GSP	Clemson
29634	GSP	Clemson
29640	GSP	Clemson
29642	GSP	Easley
29644	GSP	Fountain Inn
29646	GSP	Greenwood
29647	GSP	Greenwood
29648	GSP	Greenwood
29649	GSP	Greenwood
29650	GSP	Greer
29651	GSP	Greer
29652	GSP	Greer
29654	GSP	Honea Path
29657	GSP	Liberty
29662	GSP	Mauldin
29669	GSP	Pelzer
29670	GSP	Pendleton
29671	GSP	Pickens
29672	GSP	Seneca
29673	GSP	Piedmont
29678	GSP	Seneca
29679	GSP	Seneca
29680	GSP	Simpsonville
29681	GSP	Simpsonville
29687	GSP	Taylors
29690	GSP	Travelers Rest
29693	GSP	Westminster
29696	GSP	West Union
29697	GSP	Williamston
29698	GSP	Greenville
28401	MYR	Wilmington
28403	MYR	Wilmington
28404	MYR	Wilmington
28405	MYR	Wilmington
28409	MYR	Wilmington
28411	MYR	Wilmington

28412	MYR	Wilmington
28451	MYR	Leland
28467	MYR	Calabash
28468	MYR	Sunset Beach
28469	MYR	Ocean Isle Beach
28470	MYR	Shalotte
29440	MYR	Georgetown
29442	MYR	Georgetown
29526	MYR	Conway
29527	MYR	Conway
29528	MYR	Conway
29566	MYR	Little River
29568	MYR	Longs
29569	MYR	Loris
29572	MYR	Myrtle Beach
29575	MYR	Myrtle Beach
29576	MYR	Murrells Inlet
29577	MYR	Myrtle Beach
29578	MYR	Myrtle Beach
29579	MYR	Myrtle Beach
29582	MYR	North Myrtle Beach
29585	MYR	Pawleys Island
29587	MYR	Myrtle Beach
29588	MYR	Myrtle Beach
29597	MYR	North Myrtle Beach
29598	MYR	North Myrtle Beach