



**Key Volumes  
Actual to Actual Comparison  
For Period Ending November 30, 2022**

| <b>CURRENT MONTH</b>              |                          |                             | <b>YEAR TO DATE</b>            |                          |                          |                            |                             |
|-----------------------------------|--------------------------|-----------------------------|--------------------------------|--------------------------|--------------------------|----------------------------|-----------------------------|
| <b>FY2023<br/>ACTUAL</b>          | <b>FY2022<br/>ACTUAL</b> | <b>PERCENT<br/>VARIANCE</b> |                                | <b>FY2023<br/>ACTUAL</b> | <b>FY2022<br/>ACTUAL</b> | <b>ACTUAL<br/>VARIANCE</b> | <b>PERCENT<br/>VARIANCE</b> |
| <b>PIER CONTAINERS</b>            |                          |                             |                                |                          |                          |                            |                             |
| 21,185                            | 22,190                   | -4.53%                      | North Charleston Terminal      | 137,882                  | 97,876                   | 40,006 F                   | 40.87% F                    |
| 84,681                            | 100,639                  | -15.86%                     | Wando Welch Terminal           | 422,994                  | 499,997                  | (77,003) U                 | -15.40% U                   |
| 11,796                            | 15,744                   | -25.08%                     | Hugh Leatherman Terminal       | 66,908                   | 52,490                   | 14,418 F                   | 27.47% F                    |
| <b>117,662</b>                    | <b>138,573</b>           | <b>-15.09%</b>              | <b>Total Pier Containers</b>   | <b>627,784</b>           | <b>650,363</b>           | <b>(22,579) U</b>          | <b>-3.47% U</b>             |
| <b>TEUs</b>                       |                          |                             |                                |                          |                          |                            |                             |
| 99,380                            | 127,081                  | -21.80%                     | Loaded Import                  | 553,048                  | 567,177                  | (14,129) U                 | -2.49% U                    |
| 56,283                            | 67,639                   | -16.79%                     | Loaded Export                  | 270,534                  | 327,801                  | (57,267) U                 | -17.47% U                   |
| 2,098                             | 7,172                    | -70.75%                     | Empty Import                   | 11,560                   | 25,320                   | (13,760) U                 | -54.35% U                   |
| 55,312                            | 48,819                   | 13.30%                      | Empty Export                   | 301,125                  | 249,854                  | 51,271 F                   | 20.52% F                    |
| <b>213,073</b>                    | <b>250,711</b>           | <b>-15.01%</b>              | <b>Total TEUs</b>              | <b>1,136,266</b>         | <b>1,170,151</b>         | <b>(33,885) U</b>          | <b>-2.90% U</b>             |
| <b>INLAND PORT RAIL MOVES</b>     |                          |                             |                                |                          |                          |                            |                             |
| 10,131                            | 14,384                   | -29.57%                     | Greer                          | 52,940                   | 65,128                   | (12,188) U                 | -18.71% U                   |
| 2,858                             | 2,245                    | 27.31%                      | Dillon                         | 11,521                   | 11,835                   | (314) U                    | -2.65% U                    |
| <b>12,989</b>                     | <b>16,629</b>            | <b>-21.89%</b>              | <b>Total Rail Moves</b>        | <b>64,461</b>            | <b>76,963</b>            | <b>(12,502) U</b>          | <b>-16.24% U</b>            |
| <b>PIER TONS</b>                  |                          |                             |                                |                          |                          |                            |                             |
| <u>Breakbulk Business Segment</u> |                          |                             |                                |                          |                          |                            |                             |
| 33                                | 0                        | 100.00%                     | North Charleston Terminal      | 167                      | 2,187                    | (2,020) U                  | -92.36% U                   |
| 47,215                            | 60,517                   | -21.98%                     | Columbus Street Terminal       | 360,360                  | 353,513                  | 6,847 F                    | 1.94% F                     |
| 0                                 | 0                        | 0.00%                       | Union Pier Terminal            | 0                        | 0                        | 0 F                        | 0.00% F                     |
| 232                               | 0                        | 100.00%                     | Wando Welch Terminal           | 2,270                    | 191                      | 2,078 F                    | 1085.87% F                  |
| 4,705                             | 8                        | 56787.67%                   | Hugh Leatherman Terminal       | 14,470                   | 8                        | 14,461 F                   | 174866.38% F                |
| 0                                 | 0                        | 0.00%                       | Veterans Terminal              | 0                        | 0                        | 0 F                        | 0.00% F                     |
| 52,184                            | 60,525                   | -13.78%                     | Subtotal                       | 377,267                  | 355,900                  | 21,367 F                   | 6.00% F                     |
| 0                                 | 0                        | 0.00%                       | Georgetown Terminal            | 0                        | 0                        | 0 F                        | 0.00% F                     |
| <b>52,184</b>                     | <b>60,525</b>            | <b>-13.78%</b>              | <b>Total Pier Tons</b>         | <b>377,267</b>           | <b>355,900</b>           | <b>21,367 F</b>            | <b>6.00% F</b>              |
| <b>VEHICLES</b>                   |                          |                             |                                |                          |                          |                            |                             |
| 10,118                            | 14,600                   | -30.70%                     | Pier Vehicles Received Export  | 78,714                   | 97,569                   | (18,855)                   | -19.32% U                   |
| 1,024                             | 301                      | 240.20%                     | Pier Vehicles Delivered Import | 4,980                    | 1,912                    | 3,068                      | 160.46% F                   |
| <b>11,142</b>                     | <b>14,901</b>            | <b>-25.23%</b>              | <b>Total Pier Vehicles</b>     | <b>83,694</b>            | <b>99,481</b>            | <b>(15,787) U</b>          | <b>-15.87% U</b>            |
| <b>CRUISE PASSENGERS</b>          |                          |                             |                                |                          |                          |                            |                             |
| 19,219                            | 0                        | 100.00%                     | Passengers Embarked            | 103,627                  | 0                        | 103,627 F                  | 100.00% F                   |
| 6,535                             | 0                        | 100.00%                     | Passengers Port-of-Call        | 9,451                    | 0                        | 9,451 F                    | 100.00% F                   |
| <b>25,754</b>                     | <b>0</b>                 | <b>100.00%</b>              | <b>Total Passengers</b>        | <b>113,078</b>           | <b>0</b>                 | <b>113,078 F</b>           | <b>100.00% F</b>            |

F = Favorable  
U = Unfavorable