

# LEADLINE

Intel for savvy South Carolina Port clients.

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MAY 2013

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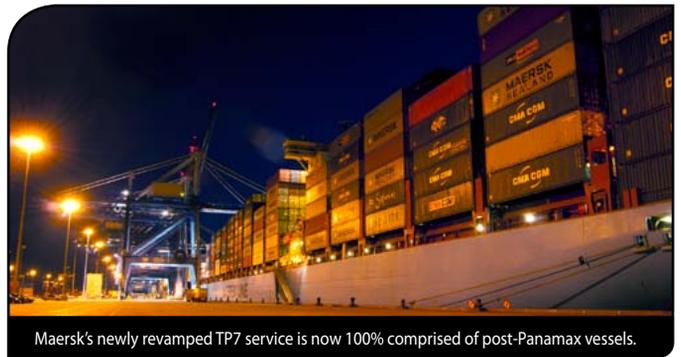
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## 4 New Asia Services Begin In Q2

THE LEAD

Cargo owners will soon find four new direct services connecting Charleston to ports in China, Southeast Asia and the Middle East. Two of the services will leverage economies-of-scale using Very Large ContainerShips via the Suez Canal. Two other services will focus on faster transit times via Panama Canal. Services beginning Q2 2013 include:

- **PEX-3:** CMA CGM. Asia service via Panama Canal. First call in Charleston was April 26. Serving Busan, Chiwan, Hong Kong, Shanghai, Ningbo & Manzanillo. 11 Vessels averaging 5,100TEU.
- **CEC:** G6 Carriers (APL, MOL, HMM, OOCL, NYK and Hapag Lloyd + Zim). Asia service via Suez Canal. Serving Hong Kong, Shekou, Yantian, Cai Mep, Singapore, and Jeddah. 10 VLCS averaging 8,300TEU. June start.
- **TP7:** Maersk. Asia service via Suez Canal using post-Panamax ships. Serving Ningbo, Shanghai, Yantian, Hong Kong, Tanjung Pelepas, Tangier, Jeddah, and Kaohsiung.
- **AWE-7:** CKYH Carriers (Cosco, K-Line, Yangming, Hanjin). Asia service via Panama Canal. Serving Xiamen, Hong Kong, Yantian, Pusan, and Kaohsiung. Set for inaugural call to Charleston mid-late May.



Maersk's newly revamped TP7 service is now 100% comprised of post-Panamax vessels.

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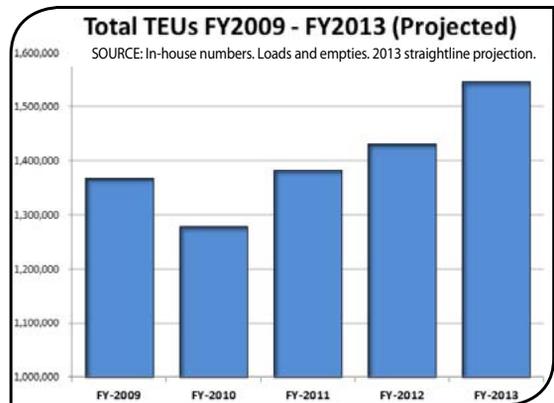
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## MORE LEADS

### Volume At Highest Levels In 5 Years

The Port of Charleston is having its strongest fiscal year for container volume in five years. During the first nine months of FY2013, which began July 1, the SCPA's box volume was up 10 percent over the same period last year, with 1,160,999 TEUs through March 2013; the highest volume for that period since 2009. The Port of Charleston March 2013 volume showed a 1.5 percent increase vs. March 2012 and a 13.8 percent increase over March 2011. Bulk and breakbulk tonnage similarly posted positive year-over-year results during the first nine months of the fiscal year. The SCPA's non-containerized facilities in Charleston and Georgetown handled 1,205,194 pier tons of cargo from July to March, a 14.5 percent gain from the same period in fiscal year 2012.



### RapidRail Program Paying Off Already

The Port of Charleston's innovative rail dray program is hitting its stride. Cargo owners are experiencing faster transits between railhead and marine terminal at a lower cost. The SCPA has contracted with motor carriers to handle the moves to and from the rail. This program makes Charleston's near-dock rail solutions competitively priced with on-dock rail services and offers faster delivery. When properly coordinated clients are able to have their import loads delivered to the railhead the same day the vessel works at the Port of Charleston.

## Harbor Freight Expanding To 2m sf

Retail tool giant Harbor Freight broke ground May 1 on a \$75 million, 1 million square-foot expansion of its Dillon, S.C. distribution center. The expansion doubles the firm's current operation in the same location just off of Interstate 95. The expansion is expected to be completed early in 2014. Total employment will rise to 900. Harbor Freight is located in the Tri-County Gateway Industrial Park, which is jointly owned by Dillon, Marlboro and Marion counties.

## Grieg Star Starts New Breakbulk Service

Grieg Star is now operating a non-container service connecting the Port of Charleston and the East and West Coasts of South America. Import service is offered from Portocel, Praia Mole, Rio and Santos, all in Brazil. Export service is offered from Guayaquil, Ecuador; Callao, Peru; and San Antonio, Chile. Frequency is monthly.



Grieg Star is now carrying Charleston breakbulk cargo to and from South America.

Contact: [Atlanta@griegstar.com](mailto:Atlanta@griegstar.com)

SCPA Non-Container Sales: **Brad Stroble** [BStroble@scspa.com](mailto:BStroble@scspa.com)

## Charleston Harbor Deepening Update

On April 30 the Army Corps of Engineers provided the public an update on the project to deepen Charleston Harbor. Army Corps Lt. Ed Chamberlayne said that the requisite studies are past their midpoint and moving forward without delay. "This study effort has not been impacted [by sequestration] due to a specific exemption for our project delivery team. The Deepening Project was selected as part of the President's "We Can't Wait" Initiative."

### The scoop:

- Goal: 24/7 Access for container ships drafting 48-feet.
- Remaining time estimate for Permitting/Design/Construction is approximately 5-6 Years.
- Estimated Construction Cost: \$300 Million.

To receive regular updates on deepening the Port of Charleston please e-mail: [SCSPAinfo@scspa.com](mailto:SCSPAinfo@scspa.com)

## New Hong Kong Office Opened

Robert (Bob) Greulich has joined the SCPA team as its Hong Kong-based sales representative. A more than 40-year veteran of the maritime industry, Greulich is responsible for marketing the Port of Charleston to both shippers and ocean carriers in Hong Kong and Singapore. Greulich spent the majority of his career at K-Line working in sales and marketing, retiring after 27 years as director of K-Line Hong Kong. Most recently, he served as vice president of international sales for Wan Hai Lines. Contact: [BGreulich@SCSPA.com](mailto:BGreulich@SCSPA.com)



The *MSC Stella* drafting 47.5 feet in Charleston Harbor March 28, 2013.

## Vessel Draft Records Fall

The Port of Charleston has recently handled several of the deepest drafting vessels ever to call the port. The *MSC Stella* sailed on March 28 drafting 47.5-feet (14.47m), at the time, setting a record. The *MSC Melissa* broke that record less than a month later by sailing at 48-feet (14.6m). Charleston's shipping channel is currently dredged to a project depth of 45-feet at mean low water. Twice daily, at high tide, Charleston has the ability to work vessels drafting as much as 48-feet of water. MSC and other carriers are leveraging Charleston's deeper water to maximize outbound lift of heavy export containers.

## Inland Port Development On-Track

Progress on the South Carolina Inland Port is moving quickly with substantial grading taking place to prepare for paving next month. **The latest:**

- Moved 600,000 cubic yards of dirt.
- Delivered 42,000 linear feet of rail track.
- Installing underground utilities.
- Paving will begin June 1.
- Paving will trigger move of 3 RTGs from Charleston.
- Finished capacity estimated at 100,000FEU/year.
- On schedule for September opening.

Cargo owners, be sure to ask your ocean carrier for Greer, S.C. rates.

Aerial view of construction progress at the S.C. Inland Port (late April 2013).



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