

P32

# Agency Certification and Transmittal Sheet

Code:

**P32**

Name:

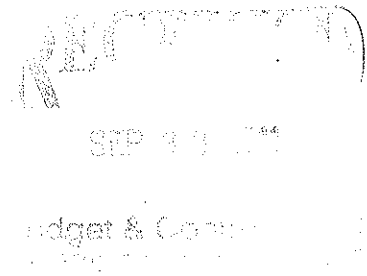
**Department of Commerce**

**Mission Statement:**

The South Carolina Department of Commerce (SCDOC) is the economic development and business recruiting arm of the State. Agency mission statement:

Working together to create opportunities for South Carolinians by promoting:

- Job creation
- Economic growth
- Sustainable community development



To the Office of State Budget

This, and accompanying statements, schedules, and explanatory sheets consisting of 61 pages constitute the operating budget estimates of this agency for all proposed expenditures for the 2012-2013 fiscal year.

All statements and explanations contained in the estimates submitted herewith are true and correct to the best of my knowledge.

Signed:

  
(Agency Head)

Date:

9/28/11

## FISCAL YEAR 2012-13 BUDGET PLAN

### I. EXECUTIVE SUMMARY

A. **Agency Section/Code/Name:**

Section 40/P32/Department of Commerce

B. **Summary Description of Strategic or Long-Term Goals:**

The South Carolina Department of Commerce (SCDOC) is the economic development and business recruiting arm of the State. Agency mission statement:

Working together to create opportunities for South Carolinians by promoting:

- Job creation
- Economic growth
- Sustainable community development

C. **2011-2012 Agency Recurring Base Appropriation:**

State 3,919,771

Federal 30,828,000

Other 42,162,000

D. **Number of Budget Categories:**

9

E. **Agency-wide Vacant FTEs**

Vacant FTEs as of July 31, 2011: 19

% Vacant 21.8%

F. **Efficiency Measures:**

Strategic objectives/goals are reviewed with input from the Governor, members of the General Assembly, business leaders, economic development allies and SCDOC executive staff. Adjustments to strategic objectives/goals are made throughout the year as opportunities, changing resources, economic conditions or other circumstances warrant.

G. **Number of Provisos:**

17

**IIA. OPERATING BUDGET PROGRAMS**

Agency Section/Code/Name: Section 40/P32/Department of Commerce

**SUMMARY OF OPERATING BUDGET PROGRAMS FOR FY 2012-13**

OPERATING BUDGET PROGRAMS			FUNDING					FTEs			
Title	Activity Name	Activity No.	Non-Recurring State	Recurring State	Federal	Other	Total	State	Federal	Other	Total
I.A. Office of the Secretary	Business Development - Project Management	1291		470,000			470,000	3.00			3.00
I.A. Office of the Secretary	Administration	1308		477,000			477,000	3.00			3.00
I.B. Financial Services	Administration	1308		805,438		250,000	1,055,438	8.17			8.17
I.C Information Technology	Administration	1308		347,000		150,000	497,000	3.00		1.00	4.00
II.A. Global Business Development	Business Development - Project Management	1291		1,610,065			1,610,065	18.00			18.00
II.A. Global Business Development	Business Development - Foreign Offices	1293		1,000,000			1,000,000				0.00
II.B. Business Services	Business Services - International Trade	1294		200,000		50,000	250,000	1.50			1.50
II.B. Business Services	Business Services - Existing and Small Business	1295		604,000		1,000	605,000	5.80			5.80
II.B. Business Services	Business Services - Recycling	1297				375,000	375,000			2.70	2.70
II.C Community and Rural Development	Community and Rural Development	1298				661,000	661,000	1.00		5.00	6.00
II.D. Marketing, Communications, and Research	Marketing and Communications	1292		1,186,000			1,186,000	6.00			6.00
II.D. Marketing, Communications, and Research	Research	1777		692,000			692,000	8.00			8.00
II.E.1 Coordinating Council for Economic Development	Grants and Incentives - Highway Set Aside	1300				20,000,000	20,000,000			3.00	3.00
II.E.1 Coordinating Council for Economic Development	Grants and Incentives - Enterprise Zone	1301				295,000	295,000			3.50	3.50
II.E.1 Coordinating Council for Economic Development	Grants and Incentives - Tourism Infrastructure Fund	1302				2,406,000	2,406,000			0.50	0.50
II.E.1 Coordinating Council for Economic Development	Grants and Incentives - Rural Infrastructure Fund	1303				11,400,000	11,400,000				0.00
II.E.1 Coordinating Council for Economic Development	Grants and Incentives - Deal Closing Fund	1779		5,000,000		5,000,000	10,000,000				0.00
II.E.2 Community Grants	Grants and Incentives - CDBG	1304		278,268	30,831,000	1,000,000	32,109,268	4.00	6.93		10.93
For additional rows, place cursor in this gray box and press "Ctrl" + "b". (You need to start in this gray box for each row needed or the formulas will not copy properly.)											
<b>TOTAL OF ALL OPERATING BUDGET PROGRAMS</b>			<b>0</b>	<b>12,669,771</b>	<b>30,831,000</b>	<b>41,588,000</b>	<b>85,088,771</b>	<b>61.47</b>	<b>6.93</b>	<b>15.70</b>	<b>84.10</b>

IIB. CAPITAL BUDGET/NON-RECURRING REQUESTS FOR FY 2012-13  
 Agency Section/Code/Name: Section 40/P32/Department of Commerce

SUMMARY OF CAPITAL BUDGET/NON-RECURRING REQUESTS FOR FY 2012-13

CAPITAL BUDGET/NON-RECURRING REQUESTS				Additional State Funds	Previously Authorized State Funds	Total Other Fund Sources	Project Total
Project No.*	Project Name	Activity Name	Activity No.				
None							0
							0
							0
							0
							0
For additional rows, place cursor in this gray box and press "Ctrl" + "c". (You need to start in this gray box for each row needed or the formulas will not copy properly.)							
<b>TOTAL OF ALL CAPITAL BUDGET/NON-RECURRING REQUESTS</b>				<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

\*if applicable

**A. Summary description of programs and how they relate to the mission of the agency:**

The Secretary’s Office manages the day to day operations of the agency. This office is also responsible for external and legal affairs.

**B. Budget Program Number and Name:**

- I. Administration and Support
  - A. Office of Secretary

**C. Agency Activity Number and Name:**

Note: If more than one activity maps to this program; provide all activity numbers, names, and approximate funding amounts.

Activity Number	Activity Name	State Non-Recurring	State Recurring	Federal	Other	Total
1291	Business Development – Project Management		470,000			470,000
1308	Administration		477,000			477,000

**D. Performance Measures:**

In 2010, Commerce assisted with the expansion or location of 172 firms announcing the recruitment of 20,453 jobs and investment of \$4.1 billion in South Carolina.

In 2009, Commerce assisted with the expansion or location of 161 firms announcing the recruitment of 18,004 jobs and investment of \$2.38 billion in South Carolina.

In 2008, Commerce assisted with the expansion or location of 190 firms announcing the creation of 18,993 jobs and investment of \$4.17 billion in South Carolina.

(Note: Commerce does not include utility, hospitals, power plant and military capital investments in its numbers.)

**E. Program Interaction:**

This program shares office space, information technology, administrative and support resources with other programs at the Department of Commerce.

**F. Change Management:**

Several years ago, the agency reduced the number of administrative positions in this office.

**G. Detailed Funding Information:**

FY 2012-13 Cost Estimates:	State Non-Recurring	State Recurring	Federal	Other	Total
Number of FTEs*		6.00	0.00	0.00	6.00
Personal Service	\$0	602,000	\$0	\$0	602,000
Employer Contributions	\$0	177,000	\$0	\$0	\$ 177,000
Program/Case Services	\$0	\$0	\$0	\$0	\$ 0
Pass-Through Funds	\$0	\$0	\$0	\$0	\$ 0
Other Operating Expenses	\$0	168,000	\$0	\$0	\$168,000

III. Budget Category Justification Sheet	Agency Code P32	Agency Name Department of Commerce
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<b>Total</b>	\$ 0	947,000	\$ 0	\$ 0	947,000
* If new FTEs are needed, please complete Section G (Detailed Justification for FTEs) below.					

Is this budget category or program associated with a Capital Budget Priority? N/A

If yes, state Capital Budget Priority Number and Project Name:.

Please List proviso numbers that relate to this budget category or programs funded by this category. N/A

**H. Changes to the Appropriation:**

Please explain any changes, to include re-alignments and funding or FTE increases requested in this year's appropriation, as detailed below:

Funding:

Year	State Non-Recurring	State Recurring	Federal	Other (Earmarked or Restricted)
2011-2012 Act		676,746		
2012-2013 Act		947,000		
Difference		270,254		
% Difference		40%		

Explanation of Changes:

Additional state recurring funds are needed to fully fund recurring operations and marketing activities at the Department of Commerce. During the last three fiscal years, the agency has used flexibility dollars to fund recurring operating costs.

**I. Revenue Estimates:**

Please detail Sources of revenue for this program, identified by SAP fund number if a live SCEIS agency or the STARS number if a STARS agency. If several sources remit to a single subfund that cannot be split by source and appropriation or program, provide an estimate of the revenue dedicated to this program.

SAP Fund Number	Source Name	General Fund	Other State	Earmarked	Restricted	Federal
10010000	State General Fund	947,000				

If expenditures for this program are greater than known or estimated revenues and the intent is to bridge part of this shortfall by drawing down balances in agency accounts or reserves, indicate the accounts and amount of the current reserve or balance that will likely be used below. N/A

Please detail the long-term sustainability of this program if cash reserves are needed to operate. N/A

If there is federal fund or other fund spending authority requested above the revenue streams detailed above, please indicate the amount and explanation for each. N/A

**J. FTE Positions:**

Please detail the number of FTE's filled (F) by the program as of June 30 of each fiscal year, and the number authorized (A) by the Appropriations Act.

Fiscal Year	State	Other-Earmarked or Restricted	Federal	Total	Temporary, Temporary Grant, Time -limited
2012-2013 (A)	6.0			6.0	
2011-2012 (A)	4.0	1.0		5.0	
2010-2011 (F)	5.0			5.0	
2010-2011 (A)	7.0			7.0	
2009-2010 (F)	5.0			6.0	1.0
2009-2010 (A)	8.0			8.0	
2008-2009 (F)	5.0			6.0	1.0
2008-2009 (A)	7.0			7.0	
2007-2008 (F)	6.0			7.0	1.0
2007-2008 (A)	7.0			7.0	

**K. Detailed Justification for FTEs:**

(1) Justification for New FTEs

(a) Justification: N/A

(b) Future Impact on Operating Expenses or Facility Requirements: N/A

(2) **Position Details:**

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

**A. Summary description of programs and how they relate to the mission of the agency:**

**III. Budget Category Justification Sheet**

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The Division of Administration is responsible for the day to day administrative functions of the agency to include finance, human resources, receptionist, information technology (funded in Program I.C) and procurement.

**B. Budget Program Number and Name:**

- I. Administration & Support
- B. Financial Services

**C. Agency Activity Number and Name:**

Note: If more than one activity maps to this program; provide all activity numbers, names, and approximate funding amounts.

Activity Number	Activity Name	State Non-Recurring	State Recurring	Federal	Other	Total
1308	Administration		805,438		250,000	1,055,438

**D. Performance Measures:**

**2011**

- Implemented the HR/Payroll portion of SCEIS.
- Agency consolidated office space to one floor.

**2010**

- Agency worked with the Department of Employment and Workforce and transitioned the Workforce Division to that new agency.
- Implemented the Finance/MM and HR/Payroll portion of SCEIS.
- Agency completed renovations of office space which resulted in an additional 15% reduction in the amount of office space leased.
- Implemented a reduction in force and voluntary separation plans to deal with the continued reduction in the agency operating budget.
- Procurements are done within guidelines and with no findings.

**2009**

- Agency worked with the B&C Board and transitioned the Aeronautics Division to that agency.
- Attended numerous training sessions in preparation of the upcoming implementation of the Finance and material management portion of SCEIS.
- Agency negotiated the terms to a new office lease which significantly reduced monthly rental and reduced the amount of office space.
- Implemented a retirement incentive and voluntary separation plans to deal with the continued reduction in the agency operating budget.

**E. Program Interaction:**

This program shares office space, information technology, administrative and support resources with other programs at the Department of Commerce. \$150,000 of this program's budgeted expenses pay agency overhead expenses related to other state funded division/programs at Commerce. Our agency shares conference room facilities and office space with JEDA and the SC Retirement Systems Investment Commission. In addition, Commerce provides JEDA with a variety of information technology and support functions.

**F. Change Management:**

The agency has reduced the size of its finance, human resources, and support staff as the agency has dealt with transfers of divisions to other state agencies and with the overall reduction in the size of the agency. The implementation of SCEIS has allowed more integration of the human resources, financial and procurement functions and the agency has taken every opportunity to consolidate these functions.

**G. Detailed Funding Information:**

FY 2012-13 Cost Estimates:	State Non-Recurring	State Recurring	Federal	Other	Total



<b>III. Budget Category Justification Sheet</b>	<b>Agency Code</b> P32	<b>Agency Name</b> Department of Commerce
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Number of FTEs*		8.17	0.00	0.00	8.17
Personal Service	\$0	465,000	\$0	\$0	465,000
Employer Contributions	\$0	140,438	\$0	\$0	140,438
Program/Case Services	\$0	\$0	\$0	\$0	\$ 0
Pass-Through Funds	\$0	\$0	\$0	\$0	\$ 0
Other Operating Expenses	\$0	200,000	0	250,000	450,000
<b>Total</b>	<b>\$ 0</b>	<b>805,438</b>	<b>\$ 0</b>	<b>250,000</b>	<b>1,055,438</b>
<i>* If new FTEs are needed, please complete Section G (Detailed Justification for FTEs) below.</i>					

Is this budget category or program associated with a Capital Budget Priority? N/A  
 If yes, state Capital Budget Priority Number and Project Name:.

Please List proviso numbers that relate to this budget category or programs funded by this category.  
 40.6

**H. Changes to the Appropriation:**

Please explain any changes, to include re-alignments and funding or FTE increases requested in this year’s appropriation, as detailed below:

Funding:

Year	State Non-Recurring	State Recurring	Federal	Other (Earmarked or Restricted)
2011-2012 Act		442,320		250,000
2012-2013 Act		805,438		250,000
Difference		363,118		0
% Difference		82%		0%

Explanation of Changes:

Additional state recurring funds are needed to fully fund recurring operations and marketing activities at the Department of Commerce. During the last three fiscal years, the agency has used flexibility dollars to fund recurring operating costs.

**I. Revenue Estimates:**

Please detail Sources of revenue for this program, identified by SAP fund number if a live SCEIS agency or the STARS number if a STARS agency. If several sources remit to a single subfund that cannot be split by source and appropriation or program, provide an estimate of the revenue dedicated to this program.

SAP Fund Number	Source Name	General Fund	Other State	Earmarked	Restricted	Federal
10010000	General Fund	805,438				
30350000	Operating Revenue			250,000		

If expenditures for this program are greater than known or estimated revenues and the intent is to bridge part of this shortfall by drawing down balances in agency accounts or reserves, indicate the accounts and amount of the current reserve or balance that will likely be used below. N/A

Please detail the long-term sustainability of this program if cash reserves are needed to operate. N/A

If there is federal fund or other fund spending authority requested above the revenue streams detailed above, please indicate the amount and explanation for each. N/A

**J. FTE Positions:**

Please detail the number of FTE's filled (F) by the program as of June 30 of each fiscal year, and the number authorized (A) by the Appropriations Act.

Fiscal Year	State	Other-Earmarked or Restricted	Federal	Total	Temporary, Temporary Grant, Time -limited
2012-2013 (A)	8.17			8.17	
2011-2012 (A)	6.21	2.0		8.21	
2010-2011 (F)		8.0		8.0	
2010-2011 (A)	13.22			13.22	
2009-2010 (F)		9.0		9.0	
2009-2010 (A)	14.22			14.22	
2008-2009 (F)		13.5		14.0	
2008-2009 (A)	11.97			11.97	
2007-2008 (F)	15.5			16.0	
2007-2008 (A)	11.97			11.97	

**K. Detailed Justification for FTEs:**

(1) Justification for New FTEs

(a) Justification: N/A

(b) Future Impact on Operating Expenses or Facility Requirements: N/A

(2) **Position Details:**

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

**A. Summary description of programs and how they relate to the mission of the agency:**

The Information Technology group provides data processing services for the Department of Commerce.

**B. Budget Program Number and Name:**

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Department of Commerce

- II. Administration and Support
  - c. Information Technology

**C. Agency Activity Number and Name:**

Note: If more than one activity maps to this program; provide all activity numbers, names, and approximate funding amounts.

Activity Number	Activity Name	State Non-Recurring	State Recurring	Federal	Other	Total
1308	Administration		367,000		150,000	517,000

**D. Performance Measures:**

FY2011

IT projects included the upgrade of our domain controllers, SQL server, implementation of exchange 2010 and sharepoint 2010, the GMIS modernization project, and continued development of our Business Objects infrastructure.

FY2010

IT reconfigured network security to use redundant firewalls. Planned and implemented new network on 15th floor including separate outside network for meeting rooms. Installed and configured NetApp management server for Disaster Recovery and SAN configuration. Wrote application programming interfaces for new website and local areas to use to display building and sites data. Moved agency programming direction toward C# (C-Sharp) and silverlight based on internet trends. The Agency was awarded the 2008-2009 South Carolina Information Technology Directors Innovation Award (SCITDA) for the development of a Geographical Information Services (GIS) Web Portal that presents the available SC Buildings and Sites used to assist the state in its Economic Development efforts.

FY2009

The IT department handles several large and complex projects over the past year. They include:

- 1) VOIP conversion which will reduce monthly telephone charges for our agency
- 2) CAIRS improvements at the Division of Aeronautics
- 3) Development of a recycling online directory
- 4) Virtualized several servers
- 5) Installing the Business Object Business Intelligence
- 6) Assisted in planning as agency renovates existing space to relinquish unneeded office space.
- 7) Heading the Project to retro-fit the presentation center.

**E. Program Interaction:**

This program shares office space, information technology, administrative and support resources with other programs at the Department of Commerce.

**F. Change Management:**

This program has experience a significant decrease in its number of filled positions over the last several fiscal years.

**G. Detailed Funding Information:**

FY 2012-13 Cost Estimates:	State Non-Recurring	State Recurring	Federal	Other	Total
Number of FTEs*		3.0	0.00	1.0	4.0
Personal Service	\$0	170,000	\$0	75,000	245,000
Employer Contributions	\$0	51,000	\$0	21,000	72,000
Program/Case Services	\$0	\$0	\$0	\$0	\$ 0
Pass-Through Funds	\$0	\$0	\$0	\$0	\$ 0

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Other Operating Expenses	\$0	126,000	\$0	54,000	180,000
<b>Total</b>	<b>\$ 0</b>	<b>347,000</b>	<b>\$ 0</b>	<b>150,000</b>	<b>497,000</b>
* If new FTEs are needed, please complete Section G (Detailed Justification for FTEs) below.					

Is this budget category or program associated with a Capital Budget Priority? N/A  
 If yes, state Capital Budget Priority Number and Project Name: N/A

Please List proviso numbers that relate to this budget category or programs funded by this category.  
 40.2

**H. Changes to the Appropriation:**

Please explain any changes, to include re-alignments and funding or FTE increases requested in this year's appropriation, as detailed below:

Funding:

Year	State Non-Recurring	State Recurring	Federal	Other (Earmarked or Restricted)
2011-2012 Act		160,000		115,000
2012-2013 Act		347,000		150,000
Difference		187,000		35,000
% Difference		117%		30%

Explanation of Changes:

Additional state recurring funds are needed to fully fund recurring operations and marketing activities at the Department of Commerce. During the last three fiscal years, the agency has used flexibility dollars to fund recurring operating costs. Other Funds increase to actual funding levels.

**I. Revenue Estimates:**

Please detail Sources of revenue for this program, identified by SAP fund number if a live SCEIS agency or the STARS number if a STARS agency. If several sources remit to a single subfund that cannot be split by source and appropriation or program, provide an estimate of the revenue dedicated to this program.

SAP Fund Number	Source Name	General Fund	Other State	Earmarked	Restricted	Federal
10010000	General Fund	347,000				347,000
30350000	Operating Revenue			90,000		90,000
41180001	Set Aside Fund				60,000	60,000

If expenditures for this program are greater than known or estimated revenues and the intent is to bridge part of this shortfall by drawing down balances in agency accounts or reserves, indicate the accounts and amount of the current reserve or balance that will likely be used below. N/A

Please detail the long-term sustainability of this program if cash reserves are needed to operate. N/A

If there is federal fund or other fund spending authority requested above the revenue streams detailed above, please indicate the amount and explanation for each. N/A

**J. FTE Positions:**

Please detail the number of FTE's filled (F) by the program as of June 30 of each fiscal year, and the number authorized (A) by the Appropriations Act.

Fiscal Year	State	Other-Earmarked or	Federal	Total	Temporary, Temporary Grant,
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		Restricted		Time -limited
2012-2013 (A)	3.0	1.0		4.0
2011-2012 (A)	1.0	2.0		3.0
2010-2011 (F)		3.0		3.0
2010-2011 (A)	5.75			5.75
2009-2010 (F)		3.0		3.0
2009-2010 (A)	5.75			5.75
2008-2009 (F)		4.75		4.75
2008-2009 (A)	7.0			7.0
2007-2008 (F)	5.75			5.75
2007-2008 (A)	7.0			7.0

**K. Detailed Justification for FTEs:**

(1) Justification for New FTEs

(a) Justification: N/A

(b) Future Impact on Operating Expenses or Facility Requirements: N/A

(2) **Position Details:**

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

**A. Summary description of programs and how they relate to the mission of the agency:**

The Global Business Division is responsible for recruiting new and existing expansions and locations to increase the capital investment and number of jobs in South Carolina. The Division consists of front line sales people working with companies on investment decisions. This program is responsible for determining the parameters of a project, pulling together the appropriate resources at the state level - across agencies - and coordinating local government assistance for a site. Foreign Office programs are responsible for the development of international prospects looking for a North American presence and support the work of the project managers.

**B. Budget Program Number and Name:**

**III. Budget Category Justification Sheet**

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**Agency Name  
Department of Commerce**

II.A. Global Business Development

**C. Agency Activity Number and Name:**

Note: If more than one activity maps to this program; provide all activity numbers, names, and approximate funding amounts.

Activity Number	Activity Name	State Non-Recurring	State Recurring	Federal	Other	Total
1291	Business Development - Project Management		1,610,065			1,610,065
1293	Business Development - Foreign Offices		1,000,000			1,000,000

**D. Performance Measures:**

In 2010, Commerce assisted with the expansion or location of 172 firms announcing the recruitment of 20,453 jobs and investment of \$4.1 billion in South Carolina.

In 2009, Commerce assisted with the expansion or location of 161 firms announcing the recruitment of 18,004 jobs and investment of \$2.38 billion in South Carolina.

In 2008, Commerce assisted with the expansion or location of 190 firms announcing the creation of 18,993 jobs and investment of \$4.17 billion in South Carolina.

(Note: Commerce does not include utility, hospitals, power plant and military capital investments in its numbers.)

**E. Program Interaction:**

This program shares office space, information technology, administrative and support resources with other programs at the Department of Commerce.

**F. Change Management:**

Commerce has consolidated and closed the Canadian and Tokyo Offices.

**G. Detailed Funding Information:**

FY 2012-13 Cost Estimates:	State Non-Recurring	State Recurring	Federal	Other	Total
Number of FTEs*		18.0	0.00	0.00	18.0
Personal Service	\$0	960,000	\$0	\$0	960,000
Employer Contributions	\$0	282,000	\$0	\$0	282,000
Program/Case Services	\$0	101,065	\$0	\$0	101,065
Pass-Through Funds	\$0	\$0	\$0	\$0	\$ 0
Other Operating Expenses	\$0	1,267,000	\$0	\$0	1,267,000
<b>Total</b>	<b>\$ 0</b>	<b>2,610,065</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>2,610,065</b>
* If new FTEs are needed, please complete Section G (Detailed Justification for FTEs) below.					

Is this budget category or program associated with a Capital Budget Priority? N/A  
If yes, state Capital Budget Priority Number and Project Name:.

III. Budget Category Justification Sheet

Agency Code  
P32

Agency Name  
Department of Commerce

Please List proviso numbers that relate to this budget category or programs funded by this category.  
40.8

**H. Changes to the Appropriation:**

Please explain any changes, to include re-alignments and funding or FTE increases requested in this year's appropriation, as detailed below:

Funding:

Year	State Non-Recurring	State Recurring	Federal	Other (Earmarked or Restricted)
2011-2012 Act		1,638,705		
2012-2013 Act		2,610,065		
Difference		971,360		
% Difference		59.28%		

Explanation of Changes:

Additional state recurring funds are needed to fully fund recurring operations and marketing activities at the Department of Commerce. During the last three fiscal years, the agency has used flexibility dollars to fund recurring operating costs.

**I. Revenue Estimates:**

Please detail Sources of revenue for this program, identified by SAP fund number if a live SCEIS agency or the STARS number if a STARS agency. If several sources remit to a single subfund that cannot be split by source and appropriation or program, provide an estimate of the revenue dedicated to this program.

SAP Fund Number	Source Name	General Fund	Other State	Earmarked	Restricted	Federal
10010000	General Fund	2,610,065				

If expenditures for this program are greater than known or estimated revenues and the intent is to bridge part of this shortfall by drawing down balances in agency accounts or reserves, indicate the accounts and amount of the current reserve or balance that will likely be used below. N/A

Please detail the long-term sustainability of this program if cash reserves are needed to operate. N/A

If there is federal fund or other fund spending authority requested above the revenue streams detailed above, please indicate the amount and explanation for each. N/A

**J. FTE Positions:**

Please detail the number of FTE's filled (F) by the program as of June 30 of each fiscal year, and the number authorized (A) by the Appropriations Act.

Fiscal Year	State	Other-Earmarked or Restricted	Federal	Total	Temporary, Temporary Grant, Time -limited
2012-2013 (A)	18.0			18.0	
2011-2012 (A)	16.0	4.0		20.0	
2010-2011 (F)	14.0			14.0	1.0
2010-2011 (A)	22.0			22.0	
2009-2010 (F)	10.0			10.0	2.0
2009-2010 (A)	22.0			22.0	
2008-2009 (F)	12.0			12.0	2.0
2008-2009 (A)	24.0			24.0	

<b>2007-2008 (F)</b>	11.0			11.0	2.0
<b>2007-2008 (A)</b>	24.0			24.0	

**K. Detailed Justification for FTEs:**

- (1) Justification for New FTEs
  - (a) Justification: N/A
  - (b) Future Impact on Operating Expenses or Facility Requirements: N/A

(2) **Position Details:**

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

**A. Summary description of programs and how they relate to the mission of the agency:**

Business Services role is to bring together professionals who offer a wealth of experience in key areas to offer a dynamic approach that helps businesses and communities prosper. Business Services also includes the International Trade and Recycling areas. Export Development helps South Carolina companies in identifying international markets and buyers for their products and services, export development seminars, international allies and other trade lead sources. The Recycling program administers the governor appointed Recycling Market Development Advisory Council (RMDAC). Recycling also works to create new markets for emerging materials, sustaining existing markets and supporting pro-recycling policy.

**B. Budget Program Number and Name:**

II. B. Programs and Services – Business Services

**C. Agency Activity Number and Name:**

Note: If more than one activity maps to this program; provide all activity numbers, names, and approximate funding amounts.

Activity Number	Activity Name	State Non-Recurring	State Recurring	Federal	Other	Total



**III. Budget Category Justification Sheet**

**Agency Code  
P32**

**Agency Name  
Department of Commerce**

1294	Business Services - International Trade		200,000		50,000	250,000
1295	Business Services - Existing and Small Business		604,000		1,000	605,000
1297	Business Services - Recycling				375,000	375,000

**D. Performance Measures:**

**FY2011 Results:**

- Number of small business inquiries addressed: 758
- Eighth Annual Salute to Small Business held (Commerce supporting): over 200 attendees
- The Small Business Regulatory Review Committee reviewed all 144 proposed regulations for 2010-11.
- Direct contact or correspondence with 668 companies as part of a campaign to connect with new, newly expanded and existing SC companies.
- Made 12 company site visits
- Assisted over 50 companies with BuySC supplier development leads
- Partnered with the National Federation of Independent Businesses (NFIB), the SC Bankers Association and the Federal Reserve on a webinar and conference covering banking and finance options for SC businesses.
- Number of counties participating in SC Industry Appreciation Week and Ambassadors awards: 46
- Number of people directly involved in SCIAW/Ambassadors events: over 2,000

**FY2010 Results:**

- Number of small business inquiries addressed: 919
- Contacted 459 companies by telephone program as part of a campaign to connect with new and newly expanded SC companies.
- Made 125 company site visits
- Assisted over 50 companies with BuySC supplier development leads
- Seventh Annual Salute to Small Business held (Commerce supporting): over 200 attendees
- The Small Business Regulatory Review Committee reviewed all 28 proposed regulations for 2009-10.
- Lead (with the State Tech System) nine Small Business Workshops on Marketing, finance and other business planning strategies
- Partnered with the National Federation of Independent Businesses (NFIB) on three webinars covering marketing, business development, finance and regulatory resources.
- Number of counties participating in SC Industry Appreciation Week and Ambassadors awards: 46
- Number of people directly involved in SCIAW/Ambassadors events: over 2,000

**FY2009 Results:**

- Number of small business inquiries addressed: 414
- Number of counties served (re: small business inquiries): 40
- Number of minority and women-owned businesses served: 125
- Customer survey: 20% of companies assisted were surveyed for customer service input.
- Number of counties participating in SC Industry Appreciation Week and Ambassadors awards: 46
- Number of people directly involved in SCIAW/Ambassadors events: over 2,500
- Sixth Annual Salute to Small Business held (Commerce supporting): 200 attendees
- The Small Business Regulatory Review Committee review 75 proposed regulations.
- Partnered with InnoVenture 2009 that showcased 200 different companies, researchers, investors, universities with 500 targeted attendees
- Incubator conference co-host with New Carolina, focusing on High Impact Entrepreneurship
- Lead (with the State Tech System) five Small Business Workshops on Marketing and Insurance

**E. Program Interaction:**

**III. Budget Category Justification Sheet**

**Agency Code**  
P32

**Agency Name**  
Department of Commerce

In August, Business Services and Community and Rural Development merged into one Division - Division of Small Business and Rural Development to reflect our emphasis on small business and rural development programs.

**F. Change Management:**

While the mission and focus of this program has been relatively constant over the last five years, the number of employees assigned to this program has changed dramatically during the budget reductions of the past few years. The current administration has made a commitment to increase the number of positions associated with Small Business.

**G. Detailed Funding Information:**

<b>FY 2012-13 Cost Estimates:</b>	<b>State Non-Recurring</b>	<b>State Recurring</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
Number of FTEs*		7.3	0.00	2.7	10.00
Personal Service	\$0	\$480,000	\$0	\$200,000	\$680,000
Employer Contributions	\$0	139,000	\$0	58,000	197,000
Program/Case Services	\$0	\$0	\$0	\$0	\$ 0
Pass-Through Funds	\$0	\$0	\$0	\$0	\$ 0
Other Operating Expenses	\$0	185,000	\$0	168,000	353,000
<b>Total</b>	<b>\$ 0</b>	<b>\$804,000</b>	<b>\$ 0</b>	<b>\$426,000</b>	<b>\$1,230,000</b>

*\* If new FTEs are needed, please complete Section G (Detailed Justification for FTEs) below.*

Is this budget category or program associated with a Capital Budget Priority? N/A  
If yes, state Capital Budget Priority Number and Project Name:.

Please List proviso numbers that relate to this budget category or programs funded by this category.  
40.1, 40.4, 40.13

**H. Changes to the Appropriation:**

Please explain any changes, to include re-alignments and funding or FTE increases requested in this year's appropriation, as detailed below:

Funding:

<b>Year</b>	<b>State Non-Recurring</b>	<b>State Recurring</b>	<b>Federal</b>	<b>Other (Earmarked or Restricted)</b>
2011-2012 Act		209,000		426,000
2012-2013 Act		804,000		426,000
Difference		595,000		
% Difference		285%		

Explanation of Changes:

Additional state recurring funds are needed to fully fund recurring operations and marketing activities at the Department of Commerce. During the last three fiscal years, the agency has used flexibility dollars to fund recurring operating costs. In addition, this administration has made a commitment to increase the number of position associated with Small Business.

**I. Revenue Estimates:**

Please detail Sources of revenue for this program, identified by SAP fund number if a live SCEIS agency or the STARS number if a STARS agency. If several sources remit to a single subfund that cannot be split by source and appropriation or program, provide an estimate of the revenue dedicated to this program.

III. Budget Category Justification Sheet

Agency Code  
P32

Agency Name  
Department of Commerce

SAP Fund Number	Source Name	General Fund	Other State	Earmarked	Restricted	Federal
10010000	General Fund	804,000				
35260000	Grant from Other State Agency			375,000		
32230000	Export Trade Show Fund			50,000		
30350000	Operating Revenue			1,000		

If expenditures for this program are greater than known or estimated revenues and the intent is to bridge part of this shortfall by drawing down balances in agency accounts or reserves, indicate the accounts and amount of the current reserve or balance that will likely be used below. N/A

Please detail the long-term sustainability of this program if cash reserves are needed to operate.

If there is federal fund or other fund spending authority requested above the revenue streams detailed above, please indicate the amount and explanation for each. N/A

**J. FTE Positions:**

Please detail the number of FTE's filled (F) by the program as of June 30 of each fiscal year, and the number authorized (A) by the Appropriations Act.

Fiscal Year	State	Other-Earmarked or Restricted	Federal	Total	Temporary, Temporary Grant, Time -limited
2012-2013 (A)	7.3	2.7		10.0	
2011-2012 (A)	4.5	3.5		8.0	
2010-2011 (F)	3.0	3.0		6.0	
2010-2011 (A)	8.0	4.0		12.0	
2009-2010 (F)	4.0	5.0		9.0	1.0
2009-2010 (A)	10.0	2.0		12.0	
2008-2009 (F)	4.7	3.3		8.0	
2008-2009 (A)	16.0	2.0		18.0	
2007-2008 (F)	9.0	2.0		11.0	
2007-2008 (A)	16.0	2.0		18.0	

**K. Detailed Justification for FTEs:**

(1) Justification for New FTEs

(a) Justification: N/A

(b) Future Impact on Operating Expenses or Facility Requirements: N/A

(2) **Position Details:**

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
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III. Budget Category Justification Sheet	Agency Code P32	Agency Name Department of Commerce
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Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

**A. Summary description of programs and how they relate to the mission of the agency:**  
 The Community and Rural Development program helps communities by strengthening and continuing to improve the leadership capacity and education of local community leaders. This program assists local communities to enhance their competitiveness through the development of infrastructure, industrial parks, and speculative buildings. In addition, it works with Community leaders to begin structured processes for the revitalization of downtown business districts.

**B. Budget Program Number and Name:**

II. C. Community and Rural Development

**C. Agency Activity Number and Name:**

Note: If more than one activity maps to this program; provide all activity numbers, names, and approximate funding amounts.

Activity Number	Activity Name	State Non-Recurring	State Recurring	Federal	Other	Total
1298	Community and Rural Development				661,000	661,000

**D. Performance Measures:**

## Product Development – 2010-11

Product Type	Number completed	Number in Progress
Speculative Buildings	5	3
Industrial Parks	4	1
Certified Sites	73	5

## Product Development – 2009-10

Product Type	Number completed	Number in Progress
Speculative Buildings	6	3
Industrial Parks	5	4
Certified Sites	67	8

## Product Development – 2008-09

Product Type	Number completed	Number in Progress
Speculative Buildings	6	3
Industrial Parks	5	4
Certified Sites	67	8

## Leadership Development – 2010-11

Program Type	Number of Attendees	Number of Graduates	Program Rating
South Carolina Rural Summit	163	N/A	4.20 (5 pt. scale)
South Carolina Economic Development Institute	53	51	3.78 (4 pt. scale)
Economic Developer's Workshop	29	N/A	4.10 (5 pt. scale)

## Leadership Development – 2009-10

Program Type	Number of Attendees	Number of Graduates	Program Rating
South Carolina Rural Summit	175	N/A	4.56 (5 pt. scale)
South Carolina Economic Development Institute	56	54	3.76 (4 pt. scale)
Economic Developer's Workshop	36	N/A	4.20 (5 pt. scale)

## Leadership Development – 2008-09

Program Type	Number of Attendees	Number of Graduates	Program Rating
South Carolina Rural Summit	257	N/A	4.6 (5 pt. scale)
South Carolina Economic Developers' School	63	53	2.76 (3 pt. scale)
Economic Developer's Workshop	36	N/A	4.80 (5 pt. scale)

**E. Program Interaction:**

This program shares office space, information technology, administrative and support resources with other programs at the Department of Commerce.

**F. Change Management:**

While the mission and focus of this program has been relatively constant over the last five years, the number of employees assigned to this program has changed dramatically during the budget reductions of the past few years. The current administration has made a commitment to increase the number of positions associated with this program.

**G. Detailed Funding Information:**

FY 2012-13 Cost Estimates:	State Non-Recurring	State Recurring	Federal	Other	Total
Number of FTEs*		1.0	0.00	5.0	6.0
Personal Service	\$0	\$0	\$0	400,000	400,000
Employer Contributions	\$0	\$0	\$0	116,000	116,000
Program/Case Services	\$0	\$0	\$0	\$0	\$ 0
Pass-Through Funds	\$0	\$0	\$0	\$0	\$ 0
Other Operating Expenses	\$0	\$0	\$0	145,000	145,000
<b>Total</b>	\$ 0	\$ 0	\$ 0	661,000	661,000

\* If new FTEs are needed, please complete Section G (Detailed Justification for FTEs) below.

Is this budget category or program associated with a Capital Budget Priority? N/A  
If yes, state Capital Budget Priority Number and Project Name:.

Please List proviso numbers that relate to this budget category or programs funded by this category.  
40.11

**H. Changes to the Appropriation:**

Please explain any changes, to include re-alignments and funding or FTE increases requested in this year's appropriation, as detailed below:

Funding:

Year	State Non-Recurring	State Recurring	Federal	Other (Earmarked or Restricted)
2011-2012 Act				709,000
2012-2013 Act				661,000
Difference				(48,000)
% Difference				-6.8%

Explanation of Changes:

Private grants funds were fully expended in FY11. Authority has been reduced to reflect that no private grant funds are available.

**I. Revenue Estimates:**

Please detail Sources of revenue for this program, identified by SAP fund number if a live SCEIS agency or the STARS number if a STARS agency. If several sources remit to a single subfund that cannot be split by source and appropriation or program, provide an estimate of the revenue dedicated to this program.

III. Budget Category Justification Sheet	Agency Code P32	Agency Name Department of Commerce
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SAP Fund Number	Source Name	General Fund	Other State	Earmarked	Restricted	Federal
30480001	Rural Infrastructure Fund - Admin			600,000		

If expenditures for this program are greater than known or estimated revenues and the intent is to bridge part of this shortfall by drawing down balances in agency accounts or reserves, indicate the accounts and amount of the current reserve or balance that will likely be used below. 30480001 – Rural Infrastructure Fund – Admin would utilize \$61,000 in remaining funds brought forward from the prior year to operate at current levels.

Please detail the long-term sustainability of this program if cash reserves are needed to operate. If expenditure levels approach authority levels over the course of several years, then state funds may need to be requested in future years to fund activity. In prior years, this activity has received state appropriations.

If there is federal fund or other fund spending authority requested above the revenue streams detailed above, please indicate the amount and explanation for each. N/A

**J. FTE Positions:**

Please detail the number of FTE's filled (F) by the program as of June 30 of each fiscal year, and the number authorized (A) by the Appropriations Act.

Fiscal Year	State	Other-Earmarked or Restricted	Federal	Total	Temporary, Temporary Grant, Time -limited
2012-2013 (A)	1.0	5.0		6.0	
2011-2012 (A)	1.0	4.0		5.0	
2010-2011 (F)		3.0		3.0	1.0
2010-2011 (A)	4.0	6.0		10.0	
2009-2010 (F)		2.0		2.0	1.0
2009-2010 (A)		4.0		4.0	
2008-2009 (F)		5.0		5.0	1.0
2008-2009 (A)	3.0	5.8		8.8	
2007-2008 (F)	5.0	4.0		9.0	1.0
2007-2008 (A)	3.0	6.0		9.0	

**K. Detailed Justification for FTEs:**

(1) Justification for New FTEs

(a) Justification: N/A

(b) Future Impact on Operating Expenses or Facility Requirements: N/A

(2) **Position Details:**

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
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III. Budget Category Justification Sheet

Agency Code  
P32

Agency Name  
Department of Commerce

Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

**A. Summary description of programs and how they relate to the mission of the agency:**

This program develops marketing strategies utilizing the State's brand in recruiting industry and attracting investments to the State. In addition, the Research department provides real-time, accurate data, information, and research to support the mission of the agency in recruiting industry and attracting investments to the State.

**B. Budget Program Number and Name:**

II. D – Marketing, Communications and Research

**C. Agency Activity Number and Name:**

Note: If more than one activity maps to this program; provide all activity numbers, names, and approximate funding amounts.

Activity Number	Activity Name	State Non-Recurring	State Recurring	Federal	Other	Total
1292	Marketing and Communications		1,186,000			1,186,000
1777	Research		692,000			692,000

**D. Performance Measures:**

FY2011



## Marketing accomplishments:

- Wrote and disseminated over 125 press releases promoting new investment, job creation and other accomplishments related to Commerce activities.
- Promoted new investments through several groundbreaking and announcement ceremonies, such as Husqvarna, U.S. Foodservice, Caterpillar, Owens Corning, Boeing (Interiors fabrication facility) and many more.
- Won several national awards, such as Trade and Industry Development Magazine - Corporate Investment & Community Impact (CiCi) Awards for Boeing, Red Ventures and Crane Co., Area Development Magazine - Silver Shovel Award Winner, Business Facilities Magazine – 2011, placed in 5 categories Deal of the Year Award for Boeing, Site Selection Magazine – ranked 5th in 2010 for “Top State Business Climates,” Southern Business and Development Magazine - Named Jack Ellenberg 2010 Person of the Year.
- Attended and promoted South Carolina at approximately 35 trade shows and conferences including: SEUS-Canada, Carolina Recycling Associations (CRA) Annual Conference, South Carolina Rural Summit, Workforce Development Symposium, SAE World Congress, BIO 2010, Roundtable in the South, North American Auto Show and Canadian Manufacturing Week.
- Developed an Agency Business Services brochure; Aerospace brochure; Renewable Energy brochure and 2010 Activity Report.
- Commerce’s online advertising generated more traffic to the agency website with 57% of all traffic to the site coming from search engines - an increase of 46% year over year. More than 186,000 unique visitors went to the website throughout the year.

## Research accomplishments:

- Prepared 248 proposals and requests for information for companies considering South Carolina for investment and job creation.
- Created and disseminated monthly economic outlook reports and an annual South Carolina economic analysis report to monitor the health of the state's economy and community.
- Implemented data mining and analytical reporting software to facilitate sharing of up-to-date labor market and economic information.
- Created the automated “Community Profiles” reports, which are accessible to anyone online and provide counties, metropolitan statistical areas, and workforce investment areas up-to-date labor market and economic data specific to their regions.
- Created a series of industry analysis reports and fact sheets to support the global business development mission. Responded to an average of 41 requests per month for information and analyses from internal and external sources.
- Met all six deliverables required by the US Department of Labor Workforce Information Grant, including occupational and industry employment projections, two year and ten year time horizons. Provided labor market information in response to over 80 requests from state agencies, local workforce organizations, economic development organizations, educators, and the general public. Created county-specific labor market information data sheets to inform local governments, economic development agencies and workforce interests of their specific workforce and employment conditions.

## FY2010

## Marketing accomplishments:

- Wrote and disseminated over 120 press releases promoting new investment, job creation and other accomplishments related to Commerce activities.
- Promoted new investments through several groundbreaking and announcement ceremonies, such as Boeing, Red Ventures, Fujifilm, GE Aviation and many more.
- Won several national awards, such as Trade and Industry Development Magazine - Corporate Investment & Community Impact (CiCi) Awards for Boeing, Red Ventures and Crane Co., Area Development Magazine - Silver Shovel Award Winner, Business Facilities Magazine - 2009 Deal of the Year Award for Boeing, Site Selection Magazine - Recognized Boeing as one of its Top Deals of 2009, Southern Business and Development Magazine - Named Jack Ellenberg 2010 Person of the Year.
- Attended and promoted South Carolina at approximately 35 trade shows and conferences including: SEUS-Japan, Carolina Recycling Associations (CRA) Annual Conference, South Carolina Rural Summit, Workforce Development Symposium, SAE World Congress, BIO 2010, Roundtable in the South, North American Auto Show and Canadian Manufacturing Week.

- Developed a new South Carolina Aerospace Industry video for promotional purposes that not only focuses on South Carolina's aerospace industry, but also quality workforce, market access and other high tech industries.
- Developed an Agency Business Services brochure; Aerospace brochure- South Carolina: Where Business Soars; Renewable Energy brochure and 2009 Activity Report.
- Commerce's online advertising generated more traffic to the agency website with 56% of all traffic to the site coming from search engines - an increase of 28% year over year. More than 150,000 unique visitors went to the website throughout the year.

Research accomplishments:

- Prepared 175 proposals and requests for information for companies considering South Carolina for investment and job creation.
- Created and disseminated monthly economic outlook reports and an annual South Carolina economic analysis report to monitor the health of the state's economy and community.
- Implemented data mining and analytical reporting software to facilitate sharing of up-to-date labor market and economic information.
- Completed several research projects, including an in-depth analysis of unemployment in South Carolina, the state unemployment insurance tax code, an analysis of the tax burden in South Carolina's I-95 corridor region and an investigation into the labor force and migration patterns affecting the state's economy.
- Created a series of industry analysis reports and fact sheets to support the global business development mission. Responded to an average of 82 requests per month for information and analyses from internal and external sources.
- Met all six deliverables required by the US Department of Labor Workforce Information Grant, including occupational and industry employment projections, two year and ten year time horizons. Provided labor market information in response to over 80 requests from state agencies, local workforce organizations, economic development organizations, educators, and the general public. Created county-specific labor market information data sheets to inform local governments, economic development agencies and workforce interests of their specific workforce and employment conditions. Developed over 40 customized reemployment profiles and information sheets to aid workforce development and unemployed workers.

FY2009

Marketing accomplishments:

- Commerce represented at 47 tradeshow/conferences.
- 36 press events planned and executed.
- 130 news releases disseminated
- The Department developed a unique marketing strategy involving a comprehensive approach to market the benefits of doing business in South Carolina. Exposure will be gained through search engine optimization, search engine marketing, social media, traditional advertising in industry publications and participation in trade shows.

Research accomplishments

- Prepared 132 proposals and requests for information.
- Created and disseminated monthly economic outlook reports and an annual SC key performance indicator report to monitor the health of the state's economy and community.
- Developed new economic models and methodologies to better track economic conditions in the state, including a South Carolina cost of living index and a state economy leading indicator.
- Implemented data mining and analytical reporting software to facilitate sharing of up-to-date labor market and economic information.
- Completed eight large scale research projects, including an in-depth analysis of Unemployment Insurance claims and a close examination of South Carolina's competitive advantages for attracting new investments.
- Responded to an average of 58 requests per month for information and analyses from internal and external sources.

**E. Program Interaction:**

This program shares office space, information technology, administrative and support resources with other programs at the Department of Commerce.

**F. Change Management:**

The Labor Market Information portion of the research department was transferred by executive order to the Department of Employment and Workforce. The marketing department has developed a unique marketing strategy involving a comprehensive approach to market the benefits of doing business in South Carolina. Exposure is gained through search engine optimization, search engine marketing, social media, traditional advertising in industry publications and participation in trade shows. This marketing plan communicates South Carolina's business story and creates an opportunity to communicate with prospective investors why South Carolina is an ideal location for their business.

**G. Detailed Funding Information:**

FY 2012-13 Cost Estimates:	State Non-Recurring	State Recurring	Federal	Other	Total
Number of FTEs*		14.0	0.00	0.00	14.0
Personal Service	\$0	705,000	\$0	\$0	\$ 705,000
Employer Contributions	\$0	208,000	\$0	\$0	\$ 208,000
Program/Case Services	\$0	750,000	\$0	\$0	\$ 750,000
Pass-Through Funds	\$0	\$0	\$0	\$0	\$ 0
Other Operating Expenses	\$0	215,000	\$0	\$0	\$ 215,000
<b>Total</b>	<b>\$ 0</b>	<b>\$ 1,878,000</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 1,878,000</b>

\* If new FTEs are needed, please complete Section G (Detailed Justification for FTEs) below.

Is this budget category or program associated with a Capital Budget Priority? N/A  
 If yes, state Capital Budget Priority Number and Project Name – N/A

Please List proviso numbers that relate to this budget category or programs funded by this category.  
 40.1, 40.5, 40.7

**H. Changes to the Appropriation:**

Please explain any changes, to include re-alignments and funding or FTE increases requested in this year's appropriation, as detailed below:

Funding:

Year	State Non-Recurring	State Recurring	Federal	Other (Earmarked or Restricted)
2011-2012 Act		793,000		
2012-2013 Act		1,878,000		
Difference		1,085,000		
% Difference		137%		

Explanation of Changes:

Additional state recurring funds are needed to fully fund recurring operations and marketing activities at the Department of Commerce. During the last three fiscal years, the agency has used flexibility dollars to fund recurring operating costs.

**I. Revenue Estimates:**

Please detail Sources of revenue for this program, identified by SAP fund number if a live SCEIS agency or the STARS number if a STARS agency. If several sources remit to a single subfund that cannot be split by source and appropriation or program, provide an estimate of the revenue dedicated to this program.

SAP Fund Number	Source Name	General Fund	Other State	Earmarked	Restricted	Federal
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10010000	General Fund	1,878,000				
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If expenditures for this program are greater than known or estimated revenues and the intent is to bridge part of this shortfall by drawing down balances in agency accounts or reserves, indicate the accounts and amount of the current reserve or balance that will likely be used below. N/A

Please detail the long-term sustainability of this program if cash reserves are needed to operate. N/A

If there is federal fund or other fund spending authority requested above the revenue streams detailed above, please indicate the amount and explanation for each. N/A

**J. FTE Positions:**

Please detail the number of FTE's filled (F) by the program as of June 30 of each fiscal year, and the number authorized (A) by the Appropriations Act.

Fiscal Year	State	Other-Earmarked or Restricted	Federal	Total	Temporary, Temporary Grant, Time -limited
2012-2013 (A)	14.0			14.0	
2011-2012 (A)	9.0	5.0		14.0	
2010-2011 (F)	11.15			11.15	1.0
2010-2011 (A)	18.0			18.0	
2009-2010 (F)	13.0			13.0	1.0
2009-2010 (A)	18.0			18.0	
2008-2009 (F)	13.0			13.0	1.0
2008-2009 (A)	18.0			18.0	
2007-2008 (F)	15.0			15.0	1.0
2007-2008 (A)	18.0			18.0	

**K. Detailed Justification for FTEs:**

(1) Justification for New FTEs

(a) Justification: N/A

(b) Future Impact on Operating Expenses or Facility Requirements: N/A

(2) **Position Details:**

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

**A. Summary description of programs and how they relate to the mission of the agency:**

The Coordinating Council for Economic Development is a group of 11 heads of State agencies involved in economic development who are responsible for reviewing and approving discretionary grants and incentives that will lead to the creation of jobs and investment in South Carolina. Staff at the agency administers grants to businesses looking to locate or expand in South Carolina and provide support for the Council.

**B. Budget Program Number and Name:**

II.E.1. Coordinating Council for Economic Development

**C. Agency Activity Number and Name:**

Note: If more than one activity maps to this program; provide all activity numbers, names, and approximate funding amounts.

Activity Number	Activity Name	State Non-Recurring	State Recurring	Federal	Other	Total
1300	Grants and Incentives - Highway Set Aside				20,000,000	20,000,000
1301	Grants and Incentives - Enterprise Zone				295,000	295,000
1302	Grants and Incentives - Tourism Infrastructure Fund				2,406,000	2,406,000
1303	Grants and				11,400,000	11,400,000

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	Incentives - Rural Infrastructure Fund					
1779	Grants and Incentives - Deal Closing Fund		5,000,000		5,000,000	10,000,000

**D. Performance Measures:**

In 2010, \$34.7 million in Business Development Assistance was awarded to local governments in 29 counties for water, sewer, roads, land acquisition, site preparation, building acquisition or improvements (RIF and Closing Fund only), or other assistance necessary to facilitate business expansions or locations (Closing Fund only). The related businesses will create over 8,400 new jobs and \$1.9 billion in new capital investment.

In 2009 \$23.9 million was awarded to local governments in 19 counties for projects directly related to job creation and new capital investment by the Council. These projects will bring \$1.3 billion in capital investment to the state and over 7,700 net new jobs.

In 2008, \$40.8 million in Business Development Assistance was awarded to local governments in 15 counties for water, sewer, roads, rail, site preparation, building improvements (RIF and Closing Fund only), or other assistance necessary to facilitate business expansions or locations (Closing Fund only). The related businesses will create 5,525 new jobs and \$3.1 billion in new capital investment.

**E. Program Interaction:**

This program shares office space, information technology, administrative and support resources with other programs at the Department of Commerce.

**F. Change Management:**

Even though this program receives no state appropriations for operating expenses, this program has reduced its operating costs and its number of filled FTEs over the course of the last several years.

**G. Detailed Funding Information:**

FY 2012-13 Cost Estimates:	State Non-Recurring	State Recurring	Federal	Other	Total
Number of FTEs*		0.00	0.00	7.0	7.0
Personal Service	\$0	\$0	\$0	475,000	\$475,000
Employer Contributions	\$0	\$0	\$0	138,000	\$138,000
Program/Case Services		5,000,000	\$0	38,366,000	43,366,000
Pass-Through Funds	\$0	\$0	\$0	\$0	\$0
Other Operating Expenses	\$0	\$0	\$0	122,000	122,000
<b>Total</b>	\$0	\$5,000,000	\$0	39,101,000	44,101,000
* If new FTEs are needed, please complete Section G (Detailed Justification for FTEs) below.					

Is this budget category or program associated with a Capital Budget Priority? N/A  
 If yes, state Capital Budget Priority Number and Project Name:

Please List proviso numbers that relate to this budget category or programs funded by this category.  
40.2, 40.3, 40.10, 40.12

**H. Changes to the Appropriation:**

Please explain any changes, to include re-alignments and funding or FTE increases requested in this year’s appropriation, as detailed below:

Funding:

Year	State Non-Recurring	State Recurring	Federal	Other (Earmarked or Restricted)
2011-2012 Act				39,101,000
2012-2013 Act		5,000,000		39,101,000
Difference		5,000,000		
% Difference				

Explanation of Changes: Agency is requesting ten million in funding for the closing fund. These funds will be used to recruit new jobs and new investment to South Carolina. The Closing Fund offers greater flexibility than other incentive resources. It allows us to provide assistance such as offsetting relocation costs of key personnel and costs for skilled on the job training directly to companies.

**I. Revenue Estimates:**

Please detail Sources of revenue for this program, identified by SAP fund number if a live SCEIS agency or the STARS number if a STARS agency. If several sources remit to a single subfund that cannot be split by source and appropriation or program, provide an estimate of the revenue dedicated to this program.

SAP Fund Number	Source Name	General Fund	Other State	Earmarked	Restricted	Federal
41180000	Set Aside Fund				19,600,000	
41180001	Set Aside Fund - Admin				400,000	
31950000	Admission Tax			2,366,000		
31950001	Admission Tax - Admin			40,000		
30480000	Rural Infrastructure Fund			11,050,000		
30480002	Rural Infrastructure Fund - Reserve			350,000		
32130000	Enterprise Zone Act of 1995			295,000		

If expenditures for this program are greater than known or estimated revenues and the intent is to bridge part of this shortfall by drawing down balances in agency accounts or reserves, indicate the accounts and amount of the current reserve or balance that will likely be used below. The \$5.0 million in other Funding related to the Closing Fund which use cash brought forward in accordance with proviso 40.3

Please detail the long-term sustainability of this program if cash reserves are needed to operate. Authority for the Closing Fund will be requested as long as funds are available to expend.

If there is federal fund or other fund spending authority requested above the revenue streams detailed above, please indicate the amount and explanation for each. N/A

**J. FTE Positions:**

Please detail the number of FTE's filled (F) by the program as of June 30 of each fiscal year, and the number authorized (A) by the Appropriations Act.

Fiscal Year	State	Other-Earmarked or Restricted	Federal	Total	Temporary, Temporary Grant, Time -limited
2012-2013 (A)		7.0		7.0	
2011-2012 (A)		7.0		7.0	
2010-2011 (F)		6.0		6.0	0.40
2010-2011 (A)		9.0		9.0	
2009-2010 (F)		6.0		6.0	0.40
2009-2010 (A)		9.0		9.0	
2008-2009 (F)		8.0		8.0	0.40
2008-2009 (A)		8.2		8.2	
2007-2008 (F)		8.0		8.0	0.40
2007-2008 (A)		7.2		7.2	

**K. Detailed Justification for FTEs:**

(1) Justification for New FTEs

(a) Justification: N/A

(b) Future Impact on Operating Expenses or Facility Requirements: N/A

(2) **Position Details:**

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0



**A. Summary description of programs and how they relate to the mission of the agency:**

The Community Development Block Grant (CDBG) Program provides grants to units of local government for a wide variety of projects to strengthen communities, including revitalizing neighborhoods and housing, improving community infrastructure and Workforce development facilities, providing other public facilities, and creating or retaining jobs.

**B. Budget Program Number and Name:**

II.E.2 – Community Grants

**C. Agency Activity Number and Name:**

Note: If more than one activity maps to this program; provide all activity numbers, names, and approximate funding amounts.

Activity Number	Activity Name	State Non-Recurring	State Recurring	Federal	Other	Total
1304	Grants and Incentives - CDBG		278,268	30,831,000	1,000,000	32,109,268

**D. Performance Measures:**

In 2010, the CDBG Program awarded \$26.3 million for 78 projects in 61 different rural communities around the state, further improving South Carolina’s business climate and quality of life. Over 333,000 citizens have benefited from:

- Improved economic competitiveness in 10 rural communities as a result of demolition or clearance of dilapidated properties, downtown revitalization, and expanding or improving access to workforce development resources at libraries;
- Healthier, safer and more sustainable communities as a result of new or upgraded public infrastructure in 38 communities, expanded or improved fire, public safety and health facilities in 5 communities and comprehensive neighborhood revitalization in 4 communities; and
- Economic development assistance to help create 200 new jobs.

In 2009, the CDBG Program awarded \$26 million for 57 projects in rural communities, further improving South Carolina’s business climate and quality of life and helping to create and retain jobs. Economic development projects have created or

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retained 176 jobs and nearly 58,000 citizens have benefited from community development projects that will create: improved economic competitiveness for 10 rural communities where obstacles to economic development have been removed, in town commercial centers and adjacent neighborhoods revitalized and critical public services such as fire protection upgraded; improved resources for skills training and education in two communities as a result of workforce development projects involving new or expanded libraries; and improved quality of life and more sustainable economic opportunity as a result of new or upgraded public infrastructure in 25 communities.

In 2008, the CDBG Program awarded \$23.2 million to 71 projects in rural communities, further improving South Carolina’s business climate and quality of life. Nearly 78,000 citizens have benefited from: improved economic competitiveness in 11 rural communities as a result of removing obstacles to economic development, revitalizing in town commercial centers and adjacent neighborhoods, and expanding critical public services; improved access to workforce development and training facilities as a result of three new QuickJobs Development Centers and five workforce development projects at libraries and existing technical training facilities; more sustainable quality of life economic opportunities as a result of new or upgraded public infrastructure in 34 communities; creation of 174 new affordable housing units and revitalization of four neighborhoods through exterior repair of 69 homes.

**E. Program Interaction:**

This program shares office space, information technology, administrative and support resources with other programs at the Department of Commerce.

**F. Change Management:**

Even though this program receives only a portion of its operating expenses from state appropriations, this program has reduced its operating costs and its number of filled FTEs over the course of the last several years.

**G. Detailed Funding Information:**

<b>FY 2012-13 Cost Estimates:</b>	<b>State Non-Recurring</b>	<b>State Recurring</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
Number of FTEs*		4.0	6.93	0.00	10.930
Personal Service	\$0	215,000	450,000	\$0	665,000
Employer Contributions	\$0	63,268	131,000	\$0	\$ 194,268
Program/Case Services	\$0	\$0	30,000,000	1,000,000	31,000,0000
Pass-Through Funds	\$0	\$0	\$0	\$0	\$ 0
Other Operating Expenses	\$0	\$0	250,000	\$0	\$ 250,000
<b>Total</b>	<b>\$ 0</b>	<b>278,268</b>	<b>30,831,000</b>	<b>\$ 1,000,000</b>	<b>32,109,268</b>
<i>* If new FTEs are needed, please complete Section G (Detailed Justification for FTEs) below.</i>					

Is this budget category or program associated with a Capital Budget Priority? N/A  
If yes, state Capital Budget Priority Number and Project Name:.

Please List proviso numbers that relate to this budget category or programs funded by this category.  
N/A

**H. Changes to the Appropriation:**

Please explain any changes, to include re-alignments and funding or FTE increases requested in this year’s appropriation, as detailed below:

Funding:

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Year	State Non-Recurring	State Recurring	Federal	Other (Earmarked or Restricted)
2011-2012 Act			30,828,000	1,000,0000
2012-2013 Act		278,268	30,831,000	1,000,0000
Difference		278,268	3,000	
% Difference			.01%	

Explanation of Changes:

Additional state recurring funds are needed to fully fund recurring operations and marketing activities at the Department of Commerce. During the last three fiscal years, the agency has used flexibility dollars to fund recurring operating costs. These state funds will be used as match toward the administrating of the ARC and CDBG grants.

Increase in other fund's authority is due to the increased cost of employer provided fringe benefits

**I. Revenue Estimates:**

Please detail Sources of revenue for this program, identified by SAP fund number if a live SCEIS agency or the STARS number if a STARS agency. If several sources remit to a single subfund that cannot be split by source and appropriation or program, provide an estimate of the revenue dedicated to this program.

SAP Fund Number	Source Name	General Fund	Other State	Earmarked	Restricted	Federal
30350037	CDBG Program Income			1,000,000		
50550000	Federal Funds					30,831,000
10010000	General Fund	278,268				

If expenditures for this program are greater than known or estimated revenues and the intent is to bridge part of this shortfall by drawing down balances in agency accounts or reserves, indicate the accounts and amount of the current reserve or balance that will likely be used below. N/A

Please detail the long-term sustainability of this program if cash reserves are needed to operate. N/A

If there is federal fund or other fund spending authority requested above the revenue streams detailed above, please indicate the amount and explanation for each. N/A

**J. FTE Positions:**

Please detail the number of FTE's filled (F) by the program as of June 30 of each fiscal year, and the number authorized (A) by the Appropriations Act.

Fiscal Year	State	Other-Earmarked or Restricted	Federal	Total	Temporary, Temporary Grant, Time -limited
2012-2013 (A)	4.0		6.93	10.93	
2011-2012 (A)		4.0	6.93	10.93	
2010-2011 (F)		2.8	5.2	8.0	0.60
2010-2011 (A)	5.0		5.1	10.1	
2009-2010 (F)		2.8	5.4	8.2	0.60
2009-2010 (A)	5.0		5.13	10.13	
2008-2009 (F)		4.0	8.1	12.1	0.60
2008-2009 (A)	5.0		8.0	13.0	
2007-2008 (F)	4.0		7.5	11.5	0.60
2007-2008 (A)	5.0		8.0	13.0	

**K. Detailed Justification for FTEs:**

(1) Justification for New FTEs

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(a) Justification: N/A

(b) Future Impact on Operating Expenses or Facility Requirements: N/A

(2) **Position Details:**

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0



**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.1

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):

II. B. Programs and Services – Business Services and II. D. Programs and Services – Marketing, Communications, and Research

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency Specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Development - Publications Revenue

**F. Summary**

Summary of Existing or New Proviso:

The agency sells the Harris Directory of South Carolina business and industry to individuals and companies in an effort to increase business opportunities within the state. Proceeds from sales are used to purchase additional copies.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

This proviso allows the agency to retain revenue for use within the agency.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
This proviso could be codified.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.1.** (CMRC: Development - Publications Revenue) The proceeds from the sale of publications may be retained in the agency's printing, binding, and advertising account to offset increased costs.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.2

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):

II. E.1. Programs and Services – Coordinating Council for Economic Development and I.C – Administration and Support – Information Technology

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Economic Dev. Coordinating Council - Set Aside Fund

**F. Summary**

Summary of Existing or New Proviso:

This proviso allows the Coordinating Council for Economic Development the ability to utilize up to ten percent of the Set Aside Fund for administrative program costs and business recruitment and retention and \$60,000 of the Set Aside Fund to be used for GIS related expenditures and any remaining balance at the end of this fiscal year to be carried forward to next year.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

This proviso allows for a portion of the Set-Aside fund to be used for administrative program costs, business recruitment and retention, and GIS related expenditures.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected

Proviso could be codified. However, keeping the proviso in the Act allows the agency to amend the proviso to meet changing conditions.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

No additional fiscal impact

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

40.2.(CMRC: Economic Dev. Coordinating Council - Set Aside Fund) From the amount set aside in Section 12-28-2910, the council is authorized to use up to ten percent of such amount for actual operating expenses in support of administrative program costs and business recruitment and retention and up to \$60,000 to support the Geographic Information Systems (GIS) program , as approved by council. Any balance on June thirtieth of the prior fiscal year may be carried forward and expended for the same purposes in the current fiscal year.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.3

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
II. E.1. Programs and Services – Coordinating Council for Economic Development

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Amend

**E. Title**

Descriptive Proviso Title: CMRC: Coordinating Council Funds

**F. Summary**

Summary of Existing or New Proviso:

The proviso directed the types of eligible expenditures for the Set-Aside Fund. However, with the passage of the Economic Development Competitiveness Act of 2010, the proviso was not modified and currently supersedes the legislation. The proviso also provides the authority to transfer economic development funds at the Coordinating Council for Economic Development's disposal to the Closing Fund.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified):

The language that the agency is deleting from the first paragraph and second paragraph was expanded and added to Section 12-28-2910(E) of the SC Code by the Economic Development Competitiveness Act of 2010.

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

The direction related to eligible expenditures and reporting is no longer needed since the language was added to Section 12-28-2910(E) of the SC Code by the Economic Development Competitiveness Act of 2010.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected

The direction related to eligible expenditures and reporting is no longer needed since the language was added to Section 12-28-2910(E) of the SC Code by the Economic Development Competitiveness Act of 2010.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

~~40.3. (CMRC: Coordinating Council Funds) From the amount set aside pursuant to Section 12-28-2910 of the 1976 Code, the council is authorized to expend funds which were not obligated or committed as of July first of the current fiscal year only as necessary for the location or expansion of an industry or business facility in South Carolina. Eligible expenditures include water/sewer projects, road or rail construction/improvement projects, land acquisition, fiber optic cable, relocation of new employees for technology intensive and research and development facilities as defined in S.C. Code Section 12-6-3360, and site preparation. Site preparation is defined as surveying, environmental and geo-technical study and mitigation, clearing, filling, and grading. The Coordinating Council shall annually prepare a detailed report each year for submission to the General Assembly by March - each year which itemizes the expenditures from the fund for the preceding calendar year. Such report shall include an identification of the following information: (a) company name or confidential project number; (b) location of the project; (c) amount of grant award; and (d) scope of grant award.~~

~~The General Assembly shall not appropriate funds, and shall not direct the Coordinating Council to extend loans or grants nor shall the Coordinating Council extend any loans or grants from the amount set aside pursuant to Section 12-28-2910 for any purpose other than those listed in this proviso.~~

In order to provide maximum flexibility to encourage the creation of new jobs and capital investment, the Coordinating Council for Economic Development has the authority to transfer economic development funds at its disposal to the Closing Fund, provided



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the transfer is approved by a majority vote of the Coordinating Council members in a public meeting. Any unexpended balance on June thirtieth, of the prior fiscal year may be carried forward and expended in the current fiscal year by the Department of Commerce for the same purpose.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.4

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
II. B. Programs and Services – Business Services

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Export Trade Show Funds

**F. Summary**

Summary of Existing or New Proviso:

This proviso allows agency to carry forward trade show revenue between fiscal years.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

This proviso allows agency to carry forward trade show and mission revenue between fiscal years.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
This proviso could be codified.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.4.** (CMRC: Export Trade Show Funds) Funds collected from South Carolina companies for offsetting costs associated with participation in future trade shows may be carried forward from the prior fiscal year to the current fiscal year and used for that purpose.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.5

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
II. D. Programs and Services – Marketing, Communications, and Research

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Special Events Advisory Committee

**F. Summary**

Summary of Existing or New Proviso:

This proviso establishes the advisory committee and the reporting requirements of the special events fund.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

This proviso establishes the advisory committee and the reporting requirements of the special events fund.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
This proviso could be codified.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.5.**(CMRC: Special Events Advisory Committee) The Department of Commerce is required to establish a Special Events Advisory Committee to provide oversight to the department as it relates to the department's Special Events Fund. The Advisory Committee shall be made up of contributors to the Fund appointed by the Secretary of Commerce and shall consist of no fewer than eight members, including a chairman. The Advisory Committee shall establish guidelines for the use of these funds. The Department of Commerce shall prepare a detailed report and have an independent audit of all expenditures of the fund during the previous calendar year. None of these funds shall be used for operating expenses. The report shall be submitted to the Governor, the Speaker of the House, the President of Pro Tempore of the Senate, the Chairman of the House Ways and Means Committee, and Chairman of the Senate Finance Committee.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.6

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
I.B. Administration & Support-Financial Services

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Development-Rental Revenue

**F. Summary**

Summary of Existing or New Proviso:

The Department of Commerce shares leased space with JEDA and the Retirement Systems Investment Commission. Our agency charges other state agencies for the use of our space and uses the funds to offset its cost.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

This proviso allows the agency to retain revenue for use within the agency.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
Proviso could be codified.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

40.6.(CMRC: Development-Rental Revenue) Revenue received from the sublease on non-state owned office space may be retained and expended to offset the cost of the department's leased office space.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.7

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
II. D. Programs and Services – Marketing, Communications, and Research

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Development-Ad Sales Revenue

**F. Summary**

Summary of Existing or New Proviso:

The proviso authorizes the agency to collect ad revenue to offset the cost to produce a publication. Any "profit" on sale of ads should be remitted to State General Fund.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

This proviso allows the agency to retain revenue for use within the agency and offset the cost of production.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
This proviso could be codified.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.7.**(CMRC: Development-Ad Sales Revenue) The department may charge a fee for ad sales in department authorized publications and may use these fees to offset the cost of printing and production of the publications. Any revenue generated above the actual cost shall be remitted to the General Fund.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.8

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):

II. A. Programs and Services – Global Business Development

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Foreign Offices

**F. Summary**

Summary of Existing or New Proviso:

Proviso allows the agency to appoint a staff on a contractual basis subject to review by the Office of Human Resources of the Budget and Control Board.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

Proviso allows the agency to appoint a staff on a contractual basis subject to review by the Office of Human Resources of the Budget and Control Board.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
This proviso could be codified.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.8.**(CMRC: Foreign Offices) The Secretary of Commerce shall be authorized to appoint the staff of the department's foreign offices on a contractual basis on such terms as the Secretary deems appropriate, subject to review by the Office of Human Resources of the Budget and Control Board.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.9

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
N/A

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Funding For I-73 & I-74

**F. Summary**

Summary of Existing or New Proviso:

The proviso directs that \$1,000,000 be provided towards the funding for I-73 & I-74.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

The proviso directs that \$1,000,000 be provided towards the funding for I-73 & I-74.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
In a future fiscal year, this proviso should no longer be needed.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

No additional impact

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.9.**(CMRC: Funding For I-73 & I-74) Of the funds authorized for the Coordinating Council Economic Development, \$500,000 shall be made available for the routing, planning and construction of I-73 and \$500,000 shall be made available for the routing, planning, and construction of I-74.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.10

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
II. E.1. Programs and Services – Coordinating Council for Economic Development

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Delete

**E. Title**

Descriptive Proviso Title: CMRC: Closing Fund

**F. Summary**

Summary of Existing or New Proviso:

Proviso authorizes the funding provided by the Capital Reserve Fund in FY2001-12 for the Closing Fund to be carried forward and expended in the current fiscal year.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): Proviso is not needed since the Act #0076 of 2011 which funded the Capital Reserve Fund for FY2011-12 includes carry forward language.

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

N/A

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected

Proviso is not needed since the Act #0076 of 2011 which funded the Capital Reserve Fund for FY2011-12 includes carry forward language.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

~~40.10. (CMRC: Closing Fund) In order to encourage and facilitate economic development, \$5,000,000 appropriated for the Closing Fund for competitive recruitment purposes shall be used as approved by the Coordinating Council for Economic Development. Any unexpended at the end of the prior fiscal year may be carried forward and expended in the current fiscal year by the Department of Commerce for the same purposes.~~



**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.11

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
II. C. Programs and Services – Community and Rural Development

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Delete

**E. Title**

Descriptive Proviso Title: CMRC: Community Development Corporation Carry Forward

**F. Summary**

Summary of Existing or New Proviso:

Proviso authorizes the funding provided in prior fiscal years for the Community Development to be carried forward and expended in the current fiscal year

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): Proviso is not needed since these funds are authorized in prior year's Acts to be carried forward until expended.

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

N/A

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
Proviso is not needed since these funds are authorized in prior year's Acts to be carried forward until expended.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

~~40.11. (CMRC: Community Development Corporation Carry Forward) The Department of Commerce shall be authorized to carry forward Community Development Corporation Initiative committed and uncommitted funds from the prior fiscal year and to use these funds for the same purpose.~~

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.12

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
II. E.1. Programs and Services – Coordinating Council for Economic Development

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Coordinating Council - Application Fee Deposits

**F. Summary**

Summary of Existing or New Proviso:

Proviso allows the agency to deposit funds once the application has been approved by the Coordinating Council of Economic Development and not within seven calendar days as stipulated in the Appropriation Act.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

The Appropriation Act requires agencies to make deposits within seven calendar days of receipt. This proviso allows the agency to hold application fees until approved.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
This proviso could be codified

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.12.** (CMRC: Coordinating Council - Application Fee Deposits) Application fees received by the department must be deposited within five business days from the Coordinating Council application approval date.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.13

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
II. B. Programs and Services – Business Services

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Recycling Advisory Council Reporting

**F. Summary**

Summary of Existing or New Proviso:

This proviso outlines the reporting requirements of the Recycling Market Development Advisory Council

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

This proviso outlines the reporting requirements of the Recycling Market Development Advisory Council.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
This proviso could be codified

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.13.** (CMRC: Recycling Advisory Council Reporting) The Recycling Market Development Advisory Council must submit an annual report outlining recycling activities to the Governor and members of the General Assembly by March fifteenth each year.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.14

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
N/A

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Civil Air Patrol Transfer

**F. Summary**

Summary of Existing or New Proviso:

The proviso directs that \$50,000 be transferred to the Adjutant's General Office for the Civil Air Patrol

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

The proviso directs that \$50,000 be transferred to the Adjutant's General Office for the Civil Air Patrol.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
In a future fiscal year, this proviso should no longer be needed.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

No additional impact

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.14.** (CMRC: Civil Air Patrol Transfer) Of the funds appropriated to or authorized for the Department of Commerce, the department shall transfer \$50,000 to the Adjutant's General Office for the Civil Air Patrol.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.15

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
N/A

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Regional Economic Development Organizations Carry Forward

**F. Summary**

Summary of Existing or New Proviso:

This proviso allows for any unexpended funds for the Regional Economic Development Organizations funded by Part III of Act 23 of 2009 shall be carried forward from the prior fiscal year into the current fiscal year and used for the same purposes as originally intended.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

I. This proviso allows for any unexpended funds for the Regional Economic Development Organizations funded by Part III of Act 23 of 2009 shall be carried forward from the prior fiscal year into the current fiscal year and used for the same purposes as originally intended.

**J. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
Once all funds related to Part III of Act 23 of 2009 have been expended, this proviso will no longer be needed.

**K. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**L. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.15.** (CMRC: Regional Economic Development Organizations Carry Forward) Any unexpended funds transferred to the Department of Commerce for Regional Economic Development Organizations by Part III of Act 23 of 2009 shall be carried forward from the prior fiscal year into the current fiscal year and used for the same purposes as originally intended.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.16

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
N/A

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Savannah Valley Development Division

**F. Summary**

Summary of Existing or New Proviso:

The proviso authorizes the agency to transfer any and all assets and obligations of its Savannah Valley Development Division to state and local authorities.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

The proviso authorizes the agency to transfer any and all assets and obligations of its Savannah Valley Development Division to state and local authorities.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
Once the transfer is accomplished, this proviso will no longer be needed.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.16.** (CMRC: Savannah Valley Development Division) The Department of Commerce is authorized to transfer any and all assets and obligations of its Savannah Valley Development Division, including, but not limited to, accounts, notes payable, contracts, licenses, leases, real property, rights of way, and easements, to appropriate state and local authorities upon the approval of the State Budget and Control Board.

**A. Proviso Number**

Using the renumbered 2012-13 proviso base provided on the OSB website, indicate the proviso number (*If new indicate "New #1", "New #2", etc.*): 40.17

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):  
N/A

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences? Agency specific

**D. Action**

(Indicate Keep, Amend, Delete, or Add): Keep

**E. Title**

Descriptive Proviso Title: CMRC: Regional Economic Development Organizations

**F. Summary**

Summary of Existing or New Proviso:

This proviso establishes guidelines for the funding provided to the various Regional Economic Development Organizations in the Appropriation Act for Fiscal Year 2011-12.

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified): N/A

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary**

This proviso establishes guidelines for the funding provided to the various Regional Economic Development Organizations in the Appropriation Act for Fiscal Year 2011-12.

**I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected  
Once all funds related to this proviso have been expended, this proviso will no longer be needed.

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)**

None

**K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

**40.17.** (CMRC: Regional Economic Development Organizations) The Department of Commerce shall utilize the \$5,000,000 appropriated in Fiscal Year 2011-12 for Regional Economic Development Organizations to provide funds to the following seven economic development organizations:

- (1) Central SC Economic Development Alliance;
- (2) Charleston Regional Development Alliance;
- (3) Economic Development Partnership;
- (4) North Eastern Strategic Alliance (NESA);
- (5) Southern Carolina Alliance;
- (6) Upstate Alliance; and
- (7) Lowcountry Economic Alliance.

Of the \$5,000,000 appropriated for this purpose, \$4,700,000 must be disbursed equally to each organization. Each dollar of state funds must be matched with one dollar of private funds. The organization receiving state funds must certify that the private funds are new dollars specifically designated for the purpose of matching state funds and have not been previously allocated or designated for economic development.

The remaining \$300,000 shall be provided to Chester County, Lancaster County, Union County, and York County provided they meet the requirements established above.

Upon receipt of the request for the funds and certification of the matching funds, the Department of Commerce shall disburse the funds to the requesting organization.

Funds recipients shall provide an annual report by November first, to the Chairmen of the Senate Finance Committee and the House Ways and Means Committee and the Secretary of Commerce on the expenditure of the funds and on the outcome measures.

Unexpended or undistributed funds shall be carried forward from the prior fiscal year into the current fiscal year and shall be used for the same purpose.



Federal Aid Justification

B-06-DC-45-0001; B-07-DC-45-0001; B-08-DC-45-0006; B-09-DC-45-0001; B-10-DC-45-0001; B-11-DC-45-0001

**Summary**

Award Title	Community Development Block Grant Program				
CFDA Number/Title	(XX.XXX) Other CFDA	→	If "Other", identify:	(14.228) Community Development Block Grant/State's Program and Non Entitlement Grants in Hawaii	
Award Number (Federal)	B-06-DC-45-0001; B-07-DC-45-0001; B-08-DC-45-0006; B-09-DC-45-0001; B-10-DC-45-0001; B-11-DC-45-0001	Start Date	various	Federal Agency	Department of Housing and Urban Development (86)
Award Number (State)		End Date	No end date	Federal Subagency	
Award Period	Continuing	→	If "Other", explain:		

**Financial**

Total Award Amount	\$ 135,693,295.00	Amount Available in FY 2012-13	\$ 34,000,000.00
State Match Required?	Yes	If "Yes", describe, and provide SAP Fund Number(s) of funding sources	50/50 State Match for administration - 10010000 State General Fund
Local Match Required?	No	If "Yes", describe	
Assistance Type	Formula Grant	If "Other", explain	

Is administrative and/or indirect cost recovery permitted? If so, explain:

A federally approved indirect cost rate of 8.5% is applied against this grants personal services and employer contribution expenditures for the fiscal year. This indirect cost is remitted to the State's general fund.

Will funds be passed-through to other entities? If so, what types of entities, and how will funds be distributed?

Yes - Grants will be made to units of local governments - Funds will be requested as needed.

## Federal Aid Justification

B-06-DC-45-0001; B-07-DC-45-0001; B-08-DC-45-0006; B-09-DC-45-0001; B-10-DC-45-0001; B-11-DC-45-0001

**Questions**

How is the use of these funds essential to your agency's mission?

Funding assistance is provided to units of local government in rural and suburban areas of the state to strengthen communities, make them more sustainable and improve economic opportunities. All of which are part of the agency's mission. Grants must be used primarily to benefit low and moderate income persons, which directs funds to areas of the state where need is greatest and local resources are the most limited. Typical grants are for infrastructure, public facilities and revitalization.

What budgetary, compliance, and programmatic obligations will the state incur (now or in the future) through the receipt of these funds?

Funds are awarded by formula following a strategic planning process. The federal allocation designates 2% for administration of the program and the state matches the 2% for administration. The program requires strong accountability measures through monitoring, reporting and recordkeeping of all grant expenditures and program accomplishments and federal auditing requirements.

What outcome and/or performance measures will you track and/or report on in association with this award?

The program requires a five year planning process and development of annual goals and objectives within the framework of the following objectives: decent housing, economic opportunity and a suitable living environment. Annual reporting provides progress toward the goals and objectives. The anticipated outcome is to make basic public facilities available and affordable to low and moderate income persons and creates sustainability for communities. Outputs measured include communities served, persons served, low and moderate income persons served and jobs created or retained. The program allows flexibility in which performance objectives/outcomes are prioritized and funded.

What is the name and title of the individual in your agency who is responsible for the success of this program?

Bonnie Ammons, Assistant Director, Federal Grant Programs, Grants Administration, SC Department of Commerce, 1201 Main Street, Suite 1600, Columbia, SC 29201, bammons@scommerce.com, 803-734-1399

Federal Aid Justification

SC-7774-C23-302-10

**Summary**

Award Title	2012 Consolidated Technical Assistance Grant		
CFDA Number/Title	(XX.XXX) Other CFDA	→ If "Other", identify:	23.002 Appalachian Area Development
Award Number (Federal)	SC-7774-C23-302-10	Start Date	10/01/11
		Federal Agency	Department of Housing and Urban Development (86)
Award Number (State)		End Date	09/30/12
		Federal Subagency	Appalachian Regional Commission (4602)
Award Period	Continuing	→ If "Other", explain:	Not Yet Awarded

**Financial**

Total Award Amount	\$ 53,000.00	Amount Available in FY 2012-13	\$ 53,000.00
State Match Required?	Yes	If "Yes", describe, and provide SAP Fund Number(s) of funding sources	SAP # 10010000 State General Fund
Local Match Required?	No	If "Yes", describe	
Assistance Type	Project Grant	If "Other", explain	

Is administrative and/or indirect cost recovery permitted? If so, explain:

A federally approved indirect cost rate of 8.5% is applied against this grants personal services and employer contribution expenditures for the fiscal year. This indirect cost is remitted to the agency's operating revenue fund.

Will funds be passed-through to other entities? If so, what types of entities, and how will funds be distributed?

No

## Federal Aid Justification

SC-7774-C23-302-10

**Questions**

How is the use of these funds essential to your agency's mission?

Consistent with the Commerce mission, the ARC program seeks to be a strategic partner and advocate for sustainable community and economic development. Commerce conducts planning and recommends funding consistent with the following ARC goals: increase job opportunities, strengthen the capacity of people to compete in the global economy, and improve infrastructure. The program makes grant funding available in the six Appalachian counties of SC: Anderson, Oconee, Pickens, Greenville, Cherokee and Spartanburg.

What budgetary, compliance, and programmatic obligations will the state incur (now or in the future) through the receipt of these funds?

The ARC program is a federal and state partnership. States within the ARC region are each represented on the Commission, jointly set ARC policy and program development objectives, and pay pro rata program support costs based on each state's annual ARC allocation. The Consolidated TA grant provides annual planning, technical assistance, coordination and program development support for the ARC program in SC. Funds must be matched 50%.

What outcome and/or performance measures will you track and/or report on in association with this award?

The program requires strong accountability measures through reporting and recordkeeping of all grant program accomplishments. The program requires a four year Development Plan and an annual statement of strategies consistent with the ARC goals. The anticipated outcomes include job creation or retention, households served by new or improved infrastructure, and people benefitting from enhanced education and workforce training skills.

What is the name and title of the individual in your agency who is responsible for the success of this program?

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