

P36

# Agency Certification and Transmittal Sheet

Code:

**P36**

Name:

**Patriots Point Dev. Auth.**

To develop the Patriots Point area to provide a place of education and recreation, and to foster among people pride and patriotism in our nation and its heritage. To develop a national naval museum of ships and artifacts for the education and enjoyment of the people of our nation and to instill in them knowledge of our naval and maritime history and of the importance of sea power to our economy and defense.

RECEIVED

SEP 30 2011

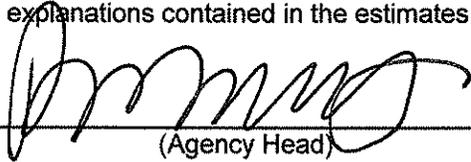
Budget Director's Office  
OFFICE OF STATE BUDGET

To the Office of State Budget

This, and accompanying statements, schedules, and explanatory sheets consisting of 11 pages constitute

All statements and explanations contained in the estimates submitted herewith are true and correct to the best

Signed:



(Agency Head)

Date:

09-29-2011

## FISCAL YEAR 2012-13 BUDGET PLAN

### I. EXECUTIVE SUMMARY

- A. **Agency Section/Code/Name:**  
Section 42/P36/Patriots Point Development Authority
- B. **Summary Description of Strategic or Long-Term Goals:**  
The primary goal is to maximize the earning potential of the agency and its sub-components using programmed resources for purposes consistent the museum and educational missions of Patriots Point Development Authority.
- C. **2011-2012 Agency Recurring Base Appropriation:**
- |         |             |
|---------|-------------|
| State   | \$0         |
| Federal | \$0         |
| Other   | \$8,344,637 |
- D. **Number of Budget Categories:**  
1 category, Naval and Maritime Museum
- E. **Agency-wide Vacant FTEs**  
Vacant FTEs as of July 31, 2011:2  
% Vacant 3%
- F. **Efficiency Measures:**  
Reorganized the agency to develop a highly effective operation to successfully complete all assigned missions with allocated resources.  
Maximized the earning potential of the organization with existing resources in a manner consistent with our established values.  
Established close coordination with the Foundation and other associations to support both short-term and long-term mission related objectives of the Authority.  
Developing a comprehensive plan to utilize real estate for the long-term benefit of the organization and to sustain the assigned missions of the Authority.  
Complete major improvements to achieve premiere destination status for Patriots Point.  
Developing a long-term maintenance and improvement program for the historic ships and supporting infrastructure through Capital Improvement Planning.
- G. **Number of Provisos:**  
0

IIA. OPERATING BUDGET PROGRAMS

Agency Section/Code/Name: Section 42/P36/Patriots Point Development Authority

SUMMARY OF OPERATING BUDGET PROGRAMS FOR FY 2012-13

OPERATING BUDGET PROGRAMS			FUNDING				FTEs				
Title	Activity Name	Activity No.	Non-Recurring State	Recurring State	Federal	Other	Total	State	Federal	Other	Total
I. Naval & Maritime Museum						0	0			0.00	0.00
	Operation/Maintence	1312				2,991,098	2,991,098			44.00	44.00
	Retil Operations	1313				1,485,513	1,485,513			5.00	5.00
	Education/Camping	1314				1,099,171	1,099,171			4.00	4.00
	Collections/Museum Serv	1315				836,205	836,205			12.00	12.00
	Vistor Services	1316				1,029,178	1,029,178			6.00	6.00
	Administration	1317				1,103,590	1,103,590			7.00	7.00
For additional rows, place cursor in this gray box and press "Ctrl" + "b". (You need to start in this gray box for each row needed or the formulas will not copy properly.)											
<b>TOTAL OF ALL OPERATING BUDGET PROGRAMS</b>			<b>0</b>	<b>0</b>	<b>0</b>	<b>8,544,755</b>	<b>8,544,755</b>	<b>0.00</b>	<b>0.00</b>	<b>78.00</b>	<b>78.00</b>

IIB. CAPITAL BUDGET/NON-RECURRING REQUESTS FOR FY 2012-13  
 Agency Section/Code/Name: Section 42/P36/Patriots Point Development Authority

SUMMARY OF CAPITAL BUDGET/NON-RECURRING REQUESTS FOR FY 2012-13

CAPITAL BUDGET/NON-RECURRING REQUESTS				Additional State Funds	Previously Authorized State Funds	Total Other Fund Sources	Project Total
Project No.*	Project Name	Activity Name	Activity No.				
							0
Patriots Point does not have any projects in this Category.							0
							0
							0
							0
For additional rows, place cursor in this gray box and press "Ctrl" + "c". (You need to start in this gray box for each row needed or the formulas will not copy properly.)							
<b>TOTAL OF ALL CAPITAL BUDGET/NON-RECURRING REQUESTS</b>				<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

\*if applicable

**A. Summary description of programs and how they relate to the mission of the agency:**

To successfully operate the Naval and Maritime Museum and to establish a strategy for utilizing available projected resources to satisfy all financial obligations and goals for achieving the agency’s missions. To identify and approve strategies to address long-term obligations and opportunities, such as deferred facility and vessel maintenance and the creation of a nationally prominent museum and entertainment attraction that will serve as an economic engine for the agency, the state and local area.

**B. Budget Program Number and Name:**

**P36/Patriots Point Naval and Maritime Museum**

**C. Agency Activity Number and Name:**

Note: If more than one activity maps to this program; provide all activity numbers, names, and approximate funding amounts.

Activity Number	Activity Name	State Non-Recurring	State Recurring	Federal	Other	Total
1312	Operations/Maint.				2,991,098	2,991,098
1313	Retail Operations				1,485,513	1,485,513
1314	Education/Camping				1,099,171	1,099,171
1315	Collections/Museum				836,205	836,205
1316	Visitor Services				1,029,178	1,029,178
1317	Administration				1,103,590	1,103,590

**D. Performance Measures:**

Total visitation and revenues would increase.

	FY 2011	FY2010	FY 2009
Paid Visitors	223,181	224,184	222,514
Total Revenues	\$9,072,008	\$8,811,400	\$8,858,892

**E. Program Interaction:**

It is imperative that all of the agency’s activities work together to be a highly effective operation to successfully complete all assigned missions with allocated resources to maximize the earning potential of the agency. The Authority operates similar to a private business, it operates on the revenue generated by the day-to-day operations. The Authority does not receive State Appropriated funds and is not requesting any in this budget plan. If one activity is eliminated it would have a negative impact on the agency as a whole.

**F. Change Management:**

The mission of the agency has remained the same over the past five years. The agency hired a new Executive Director in November 2010 and has reorganized to maximize the earning potential with the existing resources in a manner consistent with our core values. A three year business plan has been adopted as well as a strategic plan to help guide the agency through the next several years.

**G. Detailed Funding Information:**

FY 2012-13 Cost Estimates:	State Non-Recurring	State Recurring	Federal	Other	Total

III. Budget Category Justification Sheet

Agency Code  
P36

Agency Name: Patriots Point Development Authority

Number of FTEs*		0.00	0.00	78.00	0.00
Personal Service	\$0	\$0	\$0	3,282,375	\$ 3,282,375
Employer Contributions	\$0	\$0	\$0	1,107,500	\$ 1,107,500
Program/Case Services	\$0	\$0	\$0	\$0	\$ 0
Pass-Through Funds	\$0	\$0	\$0	\$0	\$ 0
Other Operating Expenses	\$0	\$0	\$0	4,245,000	\$ 4,245,000
<b>Total</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 8,544,775</b>	<b>\$ 8,544,775</b>
<i>* If new FTEs are needed, please complete Section G (Detailed Justification for FTEs) below.</i>					

Is this budget category or program associated with a Capital Budget Priority? No  
If yes, state Capital Budget Priority Number and Project Name:.

Please List proviso numbers that relate to this budget category or programs funded by this category.

**H. Changes to the Appropriation:**

Please explain any changes, to include re-alignments and funding or FTE increases requested in this year’s appropriation, as detailed below:

Funding:

Year	State Non-Recurring	State Recurring	Federal	Other (Earmarked or Restricted)
2011-2012 Act				8,344,637
2012-2013 Act				8,544,775
Difference				200,138
% Difference				2%

Explanation of Changes: CPI-driven costs, additional staffing and new programs will require moderate budget increases. The new programs will generate additional revenues and the increase in revenues will cover any moderate increases in expenditures.

**I. Revenue Estimates:**

Please detail Sources of revenue for this program, identified by SAP fund number if a live SCEIS agency or the STARS number if a STARS agency. If several sources remit to a single subfund that cannot be split by source and appropriation or program, provide an estimate of the revenue dedicated to this program.

SAP Fund Number	Source Name	General Fund	Other State	Earmarked	Restricted	Federal
4380010000	Admission				3,858,260	
4480010000	Sale of Goods				1,841,950	
4470040000	Rent-State Owned Property'				3,194,000	
4480080000	Commission-Vending				335,000	
4530030000	Misc				50,000	

If expenditures for this program are greater than known or estimated revenues and the intent is to bridge p

art of this shortfall by drawing down balances in agency accounts or reserves, indicate the accounts and amount of the current reserve or balance that will likely be used below.

Please detail the long-term sustainability of this program if cash reserves are needed to operate.

If there is federal fund or other fund spending authority requested above the revenue streams detailed above, please indicate the amount and explanation for each.

**J. FTE Positions:**

Please detail the number of FTE's filled (F) by the program as of June 30 of each fiscal year, and the number authorized (A) by the Appropriations Act.

Fiscal Year	State	Other-Earmarked or Restricted	Federal	Total	Temporary, Temporary Grant, Time -limited
2012-2013 (A)		78		78	
2011-2012 (A)		78		78	
2010-2011 (F)		70		70	
2010-2011 (A)		78		78	
2009-2010 (F)		69		69	
2009-2010 (A)		75		75	
2008-2009 (F)		66		66	
2008-2009 (A)		75		75	
2007-2008 (F)		70		70	
2007-2008 (A)		75		75	

**K. Detailed Justification for FTEs:**

- (1) Justification for New FTEs
  - (a) Justification:

- (b) Future Impact on Operating Expenses or Facility Requirements:

(2) **Position Details:**

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0

	State	Federal	Earmarked	Restricted	Total
Position Title:					
Number of FTEs	0.00	0.00	0.00	0.00	0.00
Personal Service	\$0	\$0	\$0	\$0	\$ 0
Employer Contributions	\$0	\$0	\$0	\$0	\$ 0



**A. Proviso Number: N/A**

Using the renumbered 2012-13 proviso base provided on the OSB website indicate the proviso number (*If new indicate "New #1", "New #2", etc.*):

**B. Appropriation**

Related budget category, program, or non-recurring request (*Leave blank if not associated with funding priority*):

**C. Agency Interest**

Is this proviso agency-specific, a general proviso that affects the agency, or a proviso from another agency's section that has had consequences?

**D. Action**

(Indicate Keep, Amend, Delete, or Add):

**E. Title**

Descriptive Proviso Title:

**F. Summary**

Summary of Existing or New Proviso:

**G. Explanation of Amendment to/or Deletion of Existing Proviso**

(If request to delete proviso is due to codification, note the section of the Code of Laws where the language has been codified):

**H. Explanation of how this proviso directs the expenditure or appropriation of funds, and why this direction is necessary****I. Justification**

Refer to the instructions for the correct question to answer in this space, based on the action you selected

**J. Fiscal Impact (Include impact on each source of funds – state, federal, and other)****K. Text of New Proviso with Underline or Entire Existing Proviso Text with Strikeover and Underline**

(INSERT PROVISOR FROM FY 2012-13 RENUMBERED PROVISOR BASE HERE)

<b>Federal Aid Justification</b>	<b>0</b>
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**Summary**      N/A.....

Award Title

CFDA Number/Title  → If "Other", identify:

Award Number (Federal)       Start Date       Federal Agency

Award Number (State)       End Date       Federal Subagency

Award Period  → If "Other", explain:

**Financial**

Total Award Amount       Amount Available in FY 2012-13

State Match Required?       If "Yes", describe, and provide SAP Fund Number(s) of funding sources

Local Match Required?       If "Yes", describe

Assistance Type       If "Other", explain

Is administrative and/or indirect cost recovery permitted? If so, explain:  Explanation would be here.

Will funds be passed-through to other entities? If so, what types of entities,  Answer and elaboration here.

**Questions**

How is the use of these funds essential to your agency's mission?

Text.

What budgetary, compliance, and programmatic obligations will the state incur (now or in the future) through the receipt of these funds?

Text.

What outcome and/or performance measures will you track and/or report on in association with this award?

Text.

What is the name and title of the individual in your agency who is responsible for the success of this program?

Text.